

 **IE Wind**

 **IE Solar**

 **EV Power**

**FINANCIAL MONTHLY
REPORT
FEBRUARY 2023**

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I. Financial & Operating Highlights

A) Month

| Financial Summary | Actual | Budget | Var | % | 2022 | Var | % |
|-----------------------------|--------------|--------------|------------|-------------|--------------|------------|-------------|
| <u>Values in US\$ '000</u> | | | | | | | |
| Total Revenues | 1,334 | 1,050 | 285 | 27% | 1,032 | 303 | 29% |
| Energy Sales | 1,237 | 968 | 270 | 28% | 951 | 286 | 30% |
| Capacity Sales | 91 | 71 | 20 | 28% | 75 | 16 | 21% |
| Other | 6 | 11 | (5) | -43% | 6 | 1 | 12% |
| Variable costs | (8) | - | (8) | 100% | (11) | 4 | -32% |
| Margin | 1,327 | 1,050 | 277 | 26% | 1,020 | 306 | 30% |
| EBITDA | 1,136 | 790 | 346 | 44% | 850 | 285 | 34% |
| Net Income (Loss) | 565 | 207 | 358 | 174% | 564 | 1 | 0% |
| Operational Data | Actual | Budget | Var | % | 2022 | Var | % |
| <u>Energy Balance (GWh)</u> | | | | | | | |
| Generation | 13.8 | 13.6 | 0.3 | 2% | 12.7 | 1.2 | 9% |
| Solar | 8.7 | 9.9 | (1.2) | -12% | 9.2 | (0.4) | -5% |
| Wind | 5.1 | 3.7 | 1.4 | 39% | 3.5 | 1.6 | 45% |
| <u>Prices (US\$/MWh)</u> | | | | | | | |
| PMGD sales price (Solar) | 61.3 | 55.6 | 5.6 | 10% | 54.2 | 7.1 | 13% |
| PPA sales price (Wind) | 112.4 | 113.2 | (0.8) | -1% | 104.9 | 7.5 | 7% |
| Energy Margin | 95.9 | 77.3 | 18.5 | 24% | 80.4 | 15.4 | 19% |
| EBITDA Margin | 82.1 | 58.2 | 23.8 | 41% | 67.0 | 15.0 | 22% |

B) Year-to-date

| Financial Summary | Actual | Budget | Var | % | 2022 | Var | % |
|-----------------------------|--------------|--------------|--------------|-------------|--------------|--------------|-------------|
| <u>Values in US\$ '000</u> | | | | | | | |
| Total Revenues | 2,726 | 2,438 | 288 | 12% | 1,900 | 826 | 43% |
| Energy Sales | 2,593 | 2,262 | 331 | 15% | 1,828 | 765 | 42% |
| Capacity Sales | 126 | 142 | (16) | -11% | 63 | 63 | 101% |
| Other | 7 | 34 | (27) | -81% | 9 | (2) | -26% |
| Variable costs | (9) | - | (9) | 100% | (23) | 14 | -61% |
| Margin | 2,717 | 2,438 | 279 | 11% | 1,877 | 840 | 45% |
| EBITDA | 2,256 | 1,927 | 329 | 17% | 1,447 | 809 | 56% |
| Net Income (Loss) | 1,299 | 686 | 613 | 89% | 157 | 1,142 | 726% |
| Operational Data | Actual | Budget | Var | % | 2022 | Var | % |
| <u>Energy Balance (GWh)</u> | | | | | | | |
| Generation | 28.1 | 30.9 | (2.8) | -9% | 26.6 | 1.5 | 6% |
| Solar | 18.3 | 21.6 | (3.3) | -15% | 20.2 | (1.9) | -10% |
| Wind | 9.8 | 9.4 | 0.5 | 5% | 6.4 | 3.4 | 53% |
| <u>Prices (US\$/MWh)</u> | | | | | | | |
| PMGD sales price (Solar) | 65.4 | 55.7 | 9.8 | 18% | 54.1 | 11.3 | 21% |
| PPA sales price (Wind) | 112.4 | 113.2 | (0.8) | -1% | 104.9 | 7.5 | 7% |
| Energy Margin | 96.6 | 78.8 | 17.8 | 23% | 70.5 | 26.1 | 37% |
| EBITDA Margin | 80.2 | 62.3 | 18.0 | 29% | 54.4 | 25.9 | 48% |

¹ Energy Generation reference scenarios YTD (GWh): P50= 30.9; P75 = 30.4; P90= 30.0.

II. Current Month Consolidated Income Statement vs. Budget

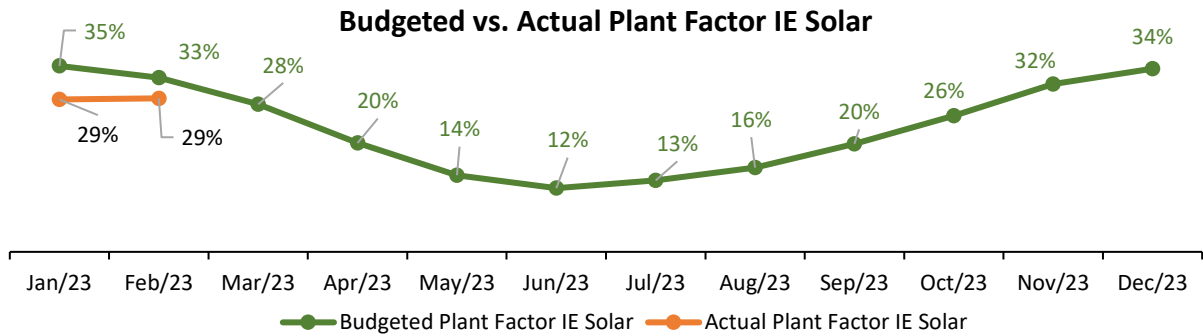
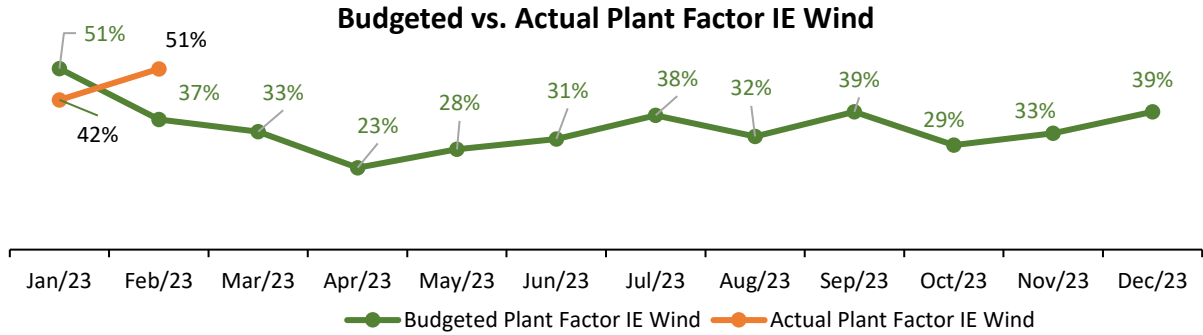
| Income Statement - US\$'000 | Actual | Budget | Var | % | 2022 | Var | % |
|-----------------------------|--------------|--------------|------------|-------------|--------------|-------------|-------------|
| Revenues | | | | | | | |
| Energy Sales Wind | 764 | 418 | 345 | 83% | 409 | 355 | 87% |
| Energy Sales Solar | 474 | 550 | (76) | -14% | 542 | (68) | -13% |
| Capacity Revenues | 91 | 71 | 20 | 28% | 75 | 16 | 21% |
| Other Revenues | 6 | 11 | (5) | -43% | 6 | 1 | 12% |
| Total revenues | 1,334 | 1,050 | 285 | 27% | 1,032 | 303 | 29% |
| Variable costs | | | | | | | |
| Other Variable Costs | (8) | - | (8) | 100% | (11) | 4 | -32% |
| Variable margin | 1,327 | 1,050 | 277 | 26% | 1,020 | 306 | 30% |
| Fixed costs | | | | | | | |
| O&M | (110) | (159) | 49 | -31% | (95) | (15) | 16% |
| Wind | (59) | (63) | 4 | -6% | (55) | (4) | 7% |
| Solar | (51) | (97) | 46 | -47% | (40) | (11) | 28% |
| Head office G&A | (46) | (74) | 28 | -38% | (42) | (4) | 11% |
| Labor | (35) | (26) | (9) | 33% | (34) | (1) | 4% |
| Total fixed costs | (191) | (259) | 68 | -26% | (170) | (21) | 12% |
| EBITDA | 1,136 | 790 | 346 | 44% | 850 | 285 | 34% |
| D&A | (404) | (379) | (25) | 7% | (401) | (3) | 1% |
| Interests & Fees | (191) | (167) | (24) | 14% | (201) | 10 | -5% |
| Exchange difference | 110 | - | 110 | 100% | (49) | 158 | -326% |
| Other (Income) Expense | - | - | - | 100% | 0 | (0) | -100% |
| Income before taxes | 650 | 244 | 406 | 167% | 200 | 450 | 225% |
| Income tax | (85) | (37) | (48) | 128% | 364 | (449) | -123% |
| Net Income (Loss) | 565 | 207 | 358 | 174% | 564 | 1 | 0% |

III. YTD Consolidated Income Statement vs. Budget

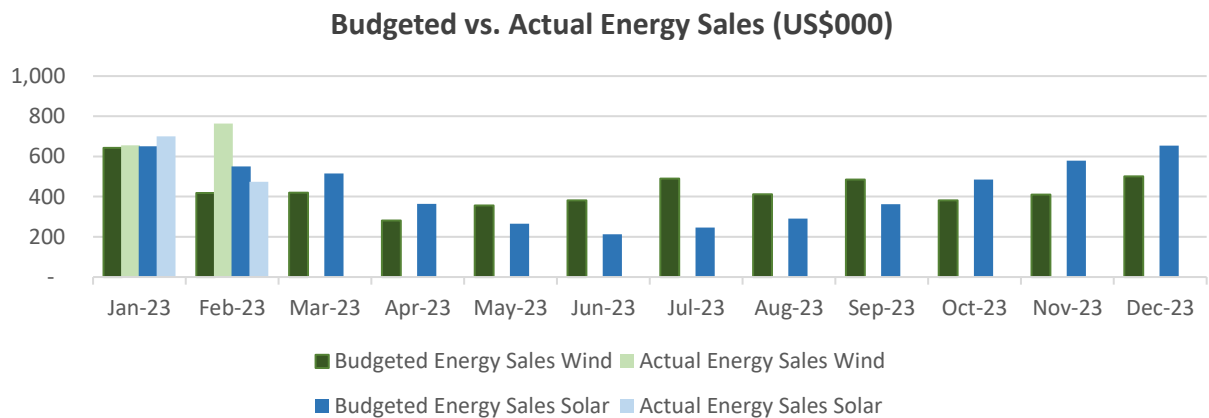
| Income Statement - US\$'000 | Actual | Budget | Var | % | 2022 | Var | % |
|-----------------------------|--------------|--------------|-------------|-------------|--------------|--------------|---------------|
| Revenues | | | | | | | |
| Energy Sales Wind | 1,420 | 1,062 | 358 | 34% | 727 | 693 | 95% |
| Energy Sales Solar | 1,173 | 1,200 | (27) | -2% | 1,102 | 72 | 7% |
| Capacity Revenues | 126 | 142 | (16) | -11% | 63 | 63 | 101% |
| Other Revenues | 7 | 34 | (27) | -81% | 9 | (2) | -26% |
| Total revenues | 2,726 | 2,438 | 288 | 12% | 1,900 | 826 | 43% |
| Variable costs | | | | | | | |
| Other Variable Costs | (9) | - | (9) | 100% | (23) | 14 | -61% |
| Variable margin | 2,717 | 2,438 | 279 | 11% | 1,877 | 840 | 45% |
| Fixed costs | | | | | | | |
| O&M | (271) | (312) | 41 | -13% | (225) | (46) | 20% |
| Wind | (129) | (125) | (4) | 3% | (113) | (16) | 15% |
| Solar | (142) | (187) | 45 | -24% | (113) | (29) | 26% |
| Head office G&A | (121) | (146) | 25 | -17% | (139) | 18 | -13% |
| Labor | (68) | (52) | (16) | 30% | (65) | (3) | 4% |
| Total fixed costs | (460) | (511) | 50 | -10% | (430) | (31) | 7% |
| EBITDA | 2,256 | 1,927 | 329 | 17% | 1,447 | 809 | 56% |
| D&A | (808) | (758) | (50) | 7% | (802) | (6) | 1% |
| Interests & Fees | (399) | (344) | (54) | 16% | (422) | 24 | -6% |
| Exchange difference | 168 | - | 168 | 100% | (289) | 457 | -158% |
| Other (Income) Expense | - | - | - | 100% | (0) | 0 | -100% |
| Income before taxes | 1,217 | 824 | 392 | 48% | (67) | 1,284 | -1924% |
| Income tax | 82 | (138) | 220 | -159% | 224 | (142) | -63% |
| Net Income (Loss) | 1,299 | 686 | 613 | 89% | 157 | 1,142 | 726% |

IV. Chart Analysis

i) Plant Factor



ii) Energy Sales



V. Discussion and analysis actual vs budget

Variable Margin

Key drivers for Income Statement vs Budget and other relevant discussions:

i. Month

- i) IE Solar's land lease expense accounted as D&A due to IFRS16. However, this expense was budgeted as part of O&M expenses (US\$24 thousand).
- ii) Lower O&M fixed costs mainly explained by: a) US\$24 thousand lower materials and maintenance expenses; b) US\$1 thousand lower security expenses.
- iii) Lower Head Office expenses mainly explained by: a) US\$26 thousand lower audit and accounting services expenses due to timing impact; b) US\$2 thousand lower legal fees.
- iv) Higher labor expenses mainly due to: a) US\$3 thousand higher salary expenses; b) US\$2 thousand higher food allowance expenses; c) US\$1 thousand higher insurance expenses; d) US\$1 thousand higher performance bonus expenses.

ii. Year-to-date

- i) IE Solar's land lease expense accounted as D&A due to IFRS16. However, this expense was budgeted as part of O&M expenses (US\$47 thousand).
- ii) Lower Head Office expenses mainly explained by: a) US\$27 thousand lower audit and accounting services expenses due to timing impact; partially offset by: b) US\$4 thousand higher commercial patent costs.
- iii) Higher labor expenses mainly due to: a) US\$7 thousand higher salary expenses; b) US\$4 thousand higher food allowance expenses; c) US\$2 thousand higher insurance expenses; d) US\$2 thousand higher performance bonus expenses.

VI. Consolidated Balance Sheet

| Balance Sheet - Values in US\$000 | Feb-23 | Dec-22 |
|---|----------------|----------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | 1,006 | 1,038 |
| Restricted cash | 3,779 | 1,682 |
| Trade and other receivables | 2,223 | 1,876 |
| Prepaid expenses, mainly prepaid insurance | 732 | 738 |
| Total current assets | 7,741 | 5,333 |
| Non-current assets | | |
| Property, plant and equipment | 71,397 | 72,090 |
| Right-of-use assets | 6,592 | 6,639 |
| Long-term prepaid expenses | - | 10 |
| Deferred income tax assets | 6,339 | 6,175 |
| Intangible assets | 12,115 | 12,091 |
| Total non-current assets | 96,444 | 97,005 |
| Total assets | 104,185 | 102,339 |
| Liabilities and Shareholder's Equity | | |
| Current liabilities | | |
| Current portion of long-term debt | 3,544 | 3,544 |
| Trade and other payables | 12,261 | 12,751 |
| Income tax payable | 243 | 162 |
| Lease liabilities short-term | 284 | 283 |
| Other current liabilities and accrued expenses | 1,439 | 819 |
| Total current liabilities | 17,770 | 17,559 |
| Non-current liabilities | | |
| Long-term debt | 39,379 | 39,358 |
| Lease liabilities long-term | 6,140 | 6,340 |
| Deferred income tax liabilities | 4,128 | 3,497 |
| Total non-current liabilities | 49,646 | 49,195 |
| Total liabilities | 67,416 | 66,754 |
| Equity attributable to the owner of the parent: | | |
| Capital contribution | 40,509 | 40,509 |
| Other reserves | 1,696 | 1,696 |
| Net Profit | 1,299 | 535 |
| Retained earnings | (6,735) | (7,155) |
| Total equity | 36,769 | 35,585 |
| Total equity and liabilities | 104,185 | 102,339 |

| Type of Borrowing | Issuance Date | Maturity Date | Outstanding amount as of 02/28/2023 | Outstanding amount as of 12/31/2022 | Rate | Rate Type |
|-------------------|---------------|---------------|--|--|-------|-----------|
| USPP Bond | 2021 | 2038 | 44,934 | 44,934 | 4.30% | Fixed |

VII. Cash Flow and Reserve Accounts actual vs required

| Cash Flow - Values in US\$000 | Jan-23 | Feb-23 | Actual YTD 2023 | Bdgt YTD 2023 |
|---|--------------|----------------|-----------------|---------------|
| Cash flows from operating activities | | | | |
| Profit before income tax | 567 | 650 | 1,217 | 824 |
| Adjustments to reconcile profit before income tax to net: | | | | |
| Gain on exchange investment | | | - | |
| Depreciation and amortization | 404 | 404 | 808 | 758 |
| Finance costs | 207 | 191 | 399 | - |
| Exchange difference | (58) | (110) | (168) | - |
| Other | - | - | - | 407 |
| Changes in working capital | 8 | 43 | 51 | (811) |
| Interests paid ² | (16) | (16) | (33) | (26) |
| Taxes paid | - | - | - | - |
| Net cash provided by operating activities | 1,112 | 1,162 | 2,275 | 1,153 |
| Cash flows from investing activities | | | | |
| Loan to related parties | - | - | - | - |
| Proceeds from intercompany loan | - | - | - | - |
| Investment and cash restricted | (982) | (1,116) | (2,097) | - |
| Net cash used in investing activities | (982) | (1,116) | (2,097) | - |
| Cash flows from financing activities | | | | |
| Payments of short-term debt and long-term debt | - | - | - | - |
| Debt issuance costs paid | (203) | (5) | (209) | - |
| Net cash used in financing activities | (203) | (5) | (209) | - |
| (Decrease) increase in cash during the period | (72) | 41 | (31) | 1,153 |
| Cash at the beginning of the period | 1,038 | 965 | 1,038 | 500 |
| Cash at the end of the period | 965 | 1,006 | 1,006 | 1,653 |

| Debt Service - US\$ 000 | Interest | Capital | Total |
|---------------------------------|----------|---------|-------|
| To be paid March 31st, 2023 | 967 | 2,418 | 3,385 |
| To be paid September 30th, 2023 | 920 | 1,126 | 2,045 |