

 **IE Wind**

 **IE Solar**

 **EV Power**

**FINANCIAL MONTHLY
REPORT
SEPTEMBER 2023**

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I. Financial & Operating Highlights

A) Month

Financial Summary	Actual	Budget	Var	%	2022	Var	%
<u>Values in US\$ '000</u>							
Total Revenues	932	938	(6)	-1%	822	110	13%
Energy Sales	860	847	12	1%	628	231	37%
Capacity Sales	63	73	(10)	-14%	177	(114)	-64%
Other	9	18	(9)	-48%	17	(7)	-45%
Variable costs	(24)	-	(24)	100%	(8)	(16)	203%
Margin	907	938	(31)	-3%	814	94	12%
EBITDA	710	701	8	1%	654	56	9%
Net Income (Loss)	(187)	71	(258)	-362%	44	(231)	-526%
Operational Data	Actual	Budget	Var	%	2022	Var	%
<u>Energy Balance (GWh)</u>							
Generation	8.0	10.8	(2.8)	-26%	10.0	(2.0)	-20%
Solar	4.6	6.6	(2.0)	-31%	7.0	(2.4)	-34%
Wind	3.4	4.2	(0.8)	-18%	3.0	0.4	13%
<u>Prices (US\$/MWh)</u>							
PMGD sales price (Solar)	76.8	55.1	21.7	39%	51.2	25.6	50%
PPA sales price (Wind)	114.8	115.9	(1.1)	-1%	110.3	4.5	4%
Energy Margin	113.5	87.2	26.3	30%	81.4	32.1	39%
EBITDA Margin	88.8	65.2	23.6	36%	65.4	23.4	36%

B) Year-to-date

Financial Summary	Actual	Budget	Var	%	2022	Var	%
<u>Values in US\$ '000</u>							
Total Revenues	9,128	8,243	885	11%	7,702	1,426	19%
Energy Sales	8,343	7,343	1,000	14%	6,870	1,472	21%
Capacity Sales	707	650	57	9%	663	44	7%
Other	78	250	(172)	-69%	168	(90)	-54%
Variable costs	(169)	-	(169)	100%	(73)	(96)	131%
Margin	8,959	8,243	716	9%	7,628	1,330	17%
EBITDA	6,954	6,059	895	15%	5,733	1,221	21%
Net Income (Loss)	626	646	(19)	-3%	508	118	23%
Operational Data	Actual	Budget	Var	%	2022	Var	%
<u>Energy Balance (GWh)</u>							
Generation	86.8	96.5	(9.7)	-10%	90.4	(3.6)	-4%
Solar	54.8	62.5	(7.7)	-12%	62.1	(7.3)	-12%
Wind	32.0	34.1	(2.1)	-6%	28.3	3.7	13%
<u>Prices (US\$/MWh)</u>							
PMGD sales price (Solar)	75.1	55.2	19.8	36%	56.6	18.5	33%
PPA sales price (Wind)	113.2	114.1	(0.9)	-1%	106.7	6.5	6%
Energy Margin	103.2	85.4	17.8	21%	84.4	18.8	22%
EBITDA Margin	80.1	62.8	17.3	28%	63.4	16.7	26%

¹ Energy Generation reference scenarios YTD (GWh): P50= 96.5; P75 = 94.9; P90= 93.3.

II. Current Month Consolidated Income Statement vs. Budget

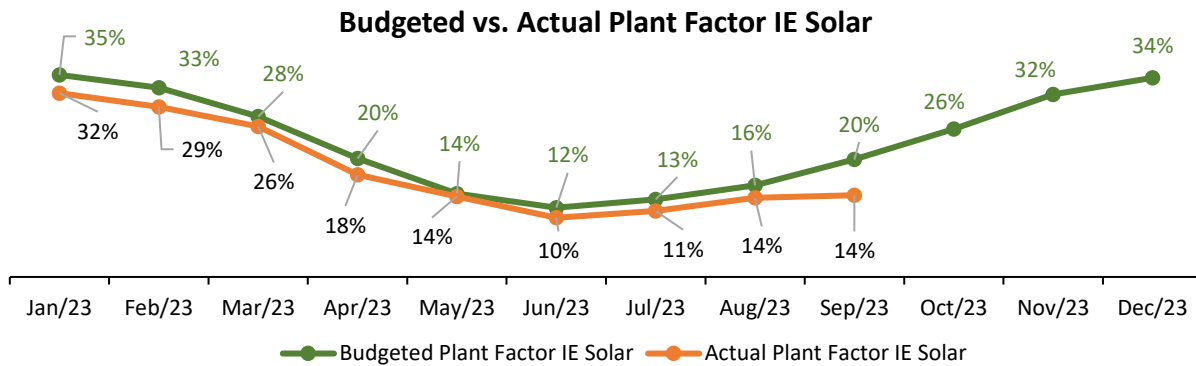
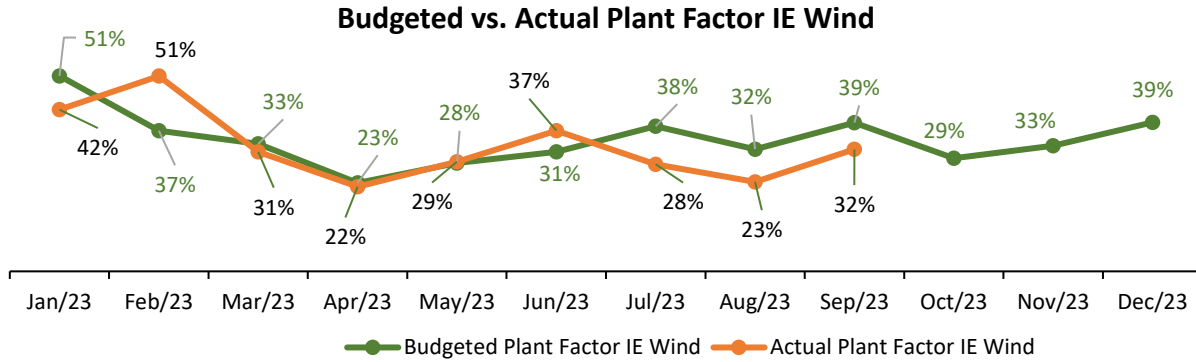
Income Statement - US\$'000	Actual	Budget	Var	%	2022	Var	%
Revenues							
Energy Sales Wind	533	485	48	10%	317	216	68%
Energy Sales Solar	326	362	(36)	-10%	311	15	5%
Capacity Revenues	63	73	(10)	-14%	177	(114)	-64%
Other Revenues	9	18	(9)	-48%	17	(7)	-45%
Total revenues	932	938	(6)	-1%	822	110	13%
Variable costs							
Other Variable Costs	(24)	-	(24)	100%	(8)	(16)	203%
Variable margin	907	938	(31)	-3%	814	94	12%
Fixed costs							
O&M	(108)	(139)	31	-23%	(106)	(2)	2%
Wind	(63)	(62)	(1)	1%	(58)	(4)	8%
Solar	(45)	(77)	32	-42%	(48)	3	-6%
Head office G&A	(54)	(64)	11	-17%	(25)	(28)	113%
Labor	(36)	(33)	(3)	10%	(29)	(8)	26%
Total fixed costs	(198)	(236)	39	-16%	(160)	(38)	24%
EBITDA	710	701	8	1%	654	56	9%
D&A	(404)	(379)	(25)	7%	(401)	(3)	1%
Interests & Fees	(352)	(192)	(160)	84%	(420)	68	-16%
Exchange difference	(136)	-	(136)	100%	62	(198)	-318%
Other (Income) Expense	(0)	-	(0)	100%	-	(0)	100%
Income before taxes	(182)	131	(313)	-239%	(105)	(77)	73%
Income tax	(5)	(60)	55	-92%	149	(154)	-103%
Net Income (Loss)	(187)	71	(258)	-362%	44	(231)	-526%

III. YTD Consolidated Income Statement vs. Budget

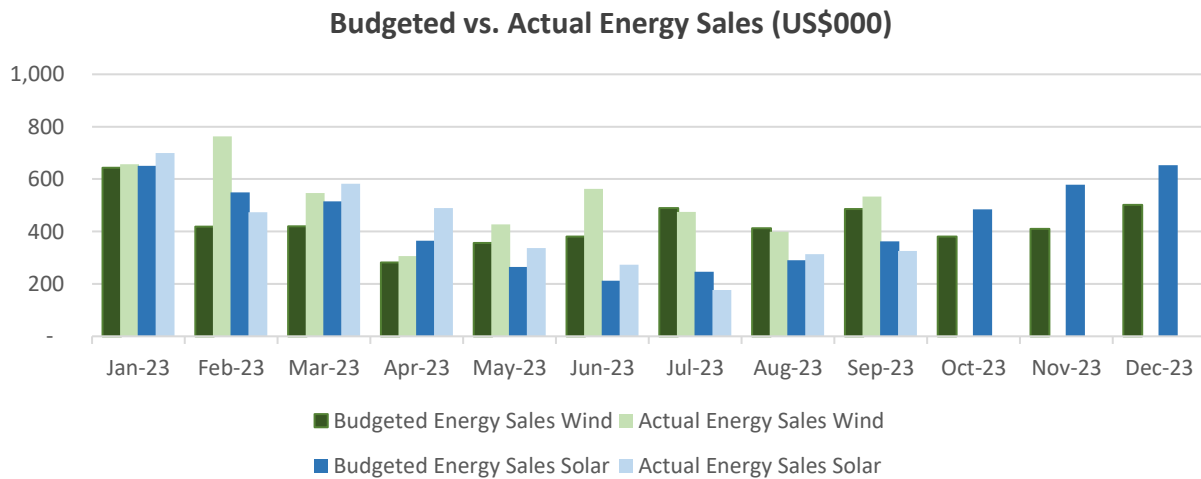
Income Statement - US\$'000	Actual	Budget	Var	%	2022	Var	%
Revenues							
Energy Sales Wind	4,671	3,886	784	20%	3,288	1,383	42%
Energy Sales Solar	3,672	3,457	215	6%	3,582	90	3%
Capacity Revenues	707	650	57	9%	663	44	7%
Other Revenues	78	250	(172)	-69%	168	(90)	-54%
Total revenues	9,128	8,243	885	11%	7,702	1,426	19%
Variable costs							
Other Variable Costs	(169)	-	(169)	100%	(73)	(96)	131%
Variable margin	8,959	8,243	716	9%	7,628	1,330	17%
Fixed costs							
O&M	(1,095)	(1,287)	192	-15%	(1,002)	(94)	9%
Wind	(578)	(566)	(12)	2%	(541)	(37)	7%
Solar	(518)	(721)	203	-28%	(461)	(57)	12%
Head office G&A	(542)	(550)	8	-1%	(546)	4	-1%
Labor	(366)	(346)	(21)	6%	(347)	(20)	6%
Total fixed costs	(2,004)	(2,184)	179	-8%	(1,895)	(109)	6%
EBITDA	6,954	6,059	895	15%	5,733	1,221	21%
D&A	(3,640)	(3,411)	(229)	7%	(3,611)	(29)	1%
Interests & Fees	(2,342)	(1,578)	(764)	48%	(2,436)	95	-4%
Exchange difference	(319)	-	(319)	100%	(275)	(43)	16%
Other (Income) Expense	(0)	-	(0)	100%	(1)	1	-83%
Income before taxes	654	1,071	(417)	-39%	(590)	1,244	-211%
Income tax	(28)	(425)	397	-94%	1,098	(1,126)	-103%
Net Income (Loss)	626	646	(19)	-3%	508	118	23%

IV. Chart Analysis

i) Plant Factor



ii) Energy Sales



V. Discussion and analysis actual vs budget

Key drivers for Income Statement vs Budget and other relevant discussions:

i. Month

- i) Lower energy sales mainly explained by lower generation (2.0 GWh less in IE Solar and 0.8 GWh less in IE Wind).
- ii) IE Solar's land lease expense accounted as D&A due to IFRS16. However, this expense was budgeted as part of O&M expenses (US\$24 thousand).
- iii) Lower O&M fixed costs mainly explained by: a) US\$24 thousand lower land lease expenses as explained above; b) US\$4 thousand lower repair and maintenance expenses; c) US\$3 thousand lower environmental advisory expenses.
- iv) Lower Head Office expenses mainly due to: a) US\$10 thousand lower contribution expenses; b) US\$2 thousand lower legal fees expenses.
- v) Higher interests & fees expenses mainly explained by US\$164 thousand higher expenses related to an unbudgeted intercompany loan with IEG.

ii. Year-to-date

- i) Higher energy sales mainly explained by higher PMGD energy prices in IE Solar.
- ii) IE Solar's land lease expense accounted as D&A due to IFRS16. However, this expense was budgeted as part of O&M expenses (US\$214 thousand).
- iii) Lower O&M fixed costs mainly explained by: a) US\$214 thousand lower land lease expenses as explained above; b) US\$21 thousand lower environmental advisory expenses; c) US\$13 thousand lower security expenses; d) US\$8 thousand lower promotion and advertising expenses; e) US\$5 thousand lower social responsibility expenses; f) US\$3 thousand lower electricity expenses; partially offset by: g) US\$78 thousand higher maintenance expenses in wind and solar parks.
- iv) Higher interests & fees expenses mainly explained by US\$590 thousand higher expenses related to an unbudgeted intercompany loan with IEG.

VI. Consolidated Balance Sheet

Balance Sheet - Values in US\$000	Sep-23	Dec-22
Assets		
Current assets		
Cash and cash equivalents	261	1,038
Restricted cash	3,369	1,682
Trade and other receivables	1,320	1,876
Prepaid expenses, mainly prepaid insurance	307	738
Total current assets	5,256	5,333
Non-current assets		
Property, plant and equipment	68,973	72,090
Right-of-use assets	6,427	6,639
Long-term prepaid expenses	-	10
Deferred income tax assets	6,626	6,175
Intangible assets	11,754	12,091
Total non-current assets	93,779	97,005
Total assets	99,035	102,339
Liabilities and Shareholder's Equity		
Current liabilities		
Current portion of long-term debt	3,986	3,544
Trade and other payables	11,991	12,751
Income tax payable	155	162
Lease liabilities short-term	285	283
Other current liabilities and accrued expenses	362	819
Total current liabilities	16,779	17,559
Non-current liabilities		
Long-term debt	35,469	39,358
Lease liabilities long-term	6,097	6,340
Deferred income tax liabilities	4,594	3,497
Total non-current liabilities	46,160	49,195
Total liabilities	62,939	66,754
Equity attributable to the owner of the parent:		
Capital contribution	40,509	40,509
Other reserves	1,696	1,696
Net Profit	627	535
Retained earnings	(6,735)	(7,155)
Total equity	36,097	35,585
Total equity and liabilities	99,035	102,339

Type of Borrowing	Issuance Date	Maturity Date	Outstanding amount as of 09/30/2023	Outstanding amount as of 12/31/2022	Rate	Rate Type
USPP Bond	2021	2038	41,390	44,934	4.30%	Fixed

VII. Cash Flow and Reserve Accounts actual vs required

Cash Flow - Values in US\$000	Q1	Q2	Jul-23	Aug-23	Sep-23	Actual YTD 2023	Bdgt YTD 2023
Cash flows from operating activities							
Profit before income tax	1,241	(223)	(119)	(63)	(182)	654	1,071
Adjustments to reconcile profit before income tax to net:							
Depreciation and amortization	1,213	1,216	402	405	404	3,640	3,411
Finance costs	809	783	199	199	352	2,342	-
Exchange difference	4	88	49	42	136	319	-
Other	-	-	-	-	-	-	1,965
Changes in working capital	153	484	(51)	(26)	34	594	2,181
Interests paid ²	(1,026)	(50)	(17)	(16)	(945)	(2,053)	(2,067)
Taxes paid	-	(761)	-	-	-	(761)	-
Net cash provided by operating activities	2,394	1,536	464	541	(201)	4,734	6,561
Cash flows from investing activities							
Investment and cash restricted	(97)	(1,778)	(387)	(550)	1,124	(1,687)	-
Net cash used in investing activities	(97)	(1,778)	(387)	(550)	1,124	(1,687)	-
Cash flows from financing activities							
Payments of short-term debt and long-term debt	(2,418)	-	-	-	(1,126)	(3,544)	(3,544)
Debt issuance costs paid	(214)	(50)	(5)	(5)	(5)	(280)	-
Net cash used in financing activities	(2,632)	(50)	(5)	(5)	(1,131)	(3,824)	(3,544)
(Decrease) increase in cash during the period	(335)	(292)	72	(15)	(207)	(777)	3,017
Cash at the beginning of the period	1,038	703	411	483	468	1,038	500
Cash at the end of the period	703	411	483	468	261	261	3,517