

 **IE Wind**

 **IE Solar**

 **EV Power**

**FINANCIAL MONTHLY
REPORT
MARCH 2023**

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I. Financial & Operating Highlights

A) Month

Financial Summary	Actual	Budget	Var	%	2022	Var	%
<u>Values in US\$ '000</u>							
Total Revenues	1,234	1,027	207	20%	1,291	(57)	-4%
Energy Sales	1,130	935	196	21%	1,194	(64)	-5%
Capacity Sales	90	71	19	27%	73	17	24%
Other	14	21	(8)	-36%	23	(10)	-42%
Variable costs	(16)	-	(16)	100%	(8)	(8)	106%
Margin	1,218	1,027	191	19%	1,283	(65)	-5%
EBITDA	1,011	816	195	24%	1,077	(67)	-6%
Net Income (Loss)	(54)	193	(247)	-128%	130	(184)	-142%
Operational Data	Actual	Budget	Var	%	2022	Var	%
<u>Energy Balance (GWh)</u>							
Generation	12.2	13.0	(0.8)	-6%	13.5	(1.3)	-10%
Solar	8.7	9.3	(0.6)	-6%	9.3	(0.5)	-6%
Wind	3.5	3.7	(0.2)	-6%	4.3	(0.8)	-18%
<u>Prices (US\$/MWh)</u>							
PMGD sales price (Solar)	71.6	55.6	16.1	29%	62.9	8.8	14%
PPA sales price (Wind)	112.3	113.2	(0.8)	-1%	104.9	7.4	7%
Energy Margin	100.0	79.1	20.9	26%	95.0	5.0	5%
EBITDA Margin	83.0	62.9	20.1	32%	79.8	3.2	4%

B) Year-to-date

Financial Summary	Actual	Budget	Var	%	2022	Var	%
<u>Values in US\$ '000</u>							
Total Revenues	3,959	3,465	495	14%	3,190	769	24%
Energy Sales	3,723	3,196	527	16%	3,023	701	23%
Capacity Sales	216	213	3	1%	136	80	59%
Other	20	55	(35)	-63%	32	(12)	-38%
Variable costs	(25)	-	(25)	100%	(31)	6	-19%
Margin	3,934	3,465	470	14%	3,160	775	25%
EBITDA	3,267	2,743	524	19%	2,525	742	29%
Net Income (Loss)	1,245	879	366	42%	287	958	334%
Operational Data	Actual	Budget	Var	%	2022	Var	%
<u>Energy Balance (GWh)</u>							
Generation	41.5	43.9	(2.4)	-5%	40.1	1.4	3%
Solar	28.2	30.8	(2.6)	-9%	29.5	(1.3)	-4%
Wind	13.3	13.1	0.2	2%	10.7	2.6	25%
<u>Prices (US\$/MWh)</u>							
PMGD sales price (Solar)	71.4	55.6	15.8	28%	57.0	14.4	25%
PPA sales price (Wind)	112.4	113.2	(0.8)	-1%	104.9	7.5	7%
Energy Margin	94.8	78.9	15.9	20%	78.7	16.0	20%
EBITDA Margin	78.7	62.4	16.2	26%	62.9	15.8	25%

¹ Energy Generation reference scenarios YTD (GWh): P50= 43.9; P75 = 43.2; P90= 42.5.

II. Current Month Consolidated Income Statement vs. Budget

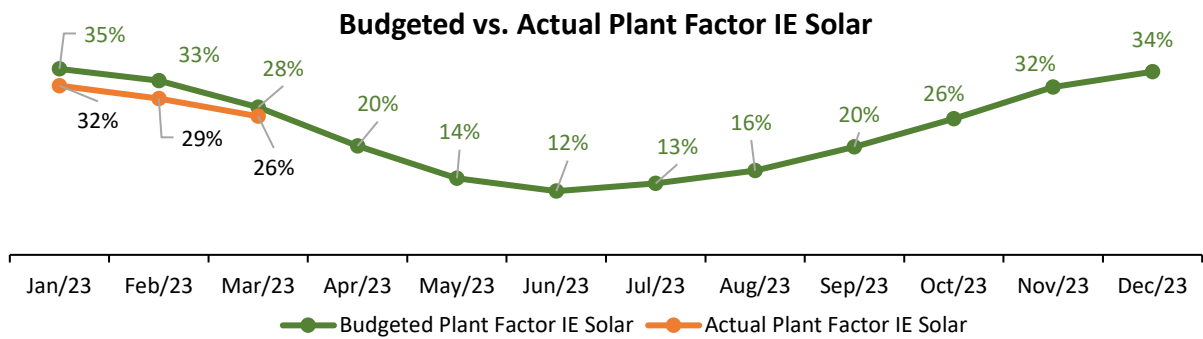
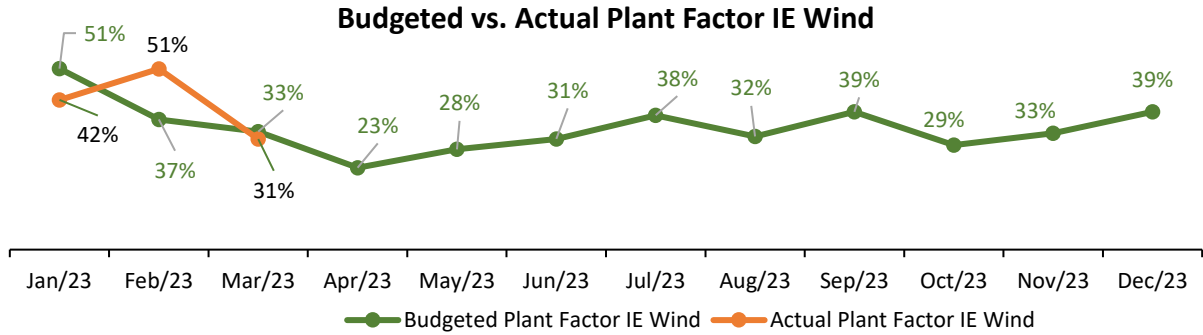
Income Statement - US\$'000	Actual	Budget	Var	%	2022	Var	%
Revenues							
Energy Sales Wind	547	419	128	31%	688	(141)	-20%
Energy Sales Solar	583	515	68	13%	506	77	15%
Capacity Revenues	90	71	19	27%	73	17	24%
Other Revenues	14	21	(8)	-36%	23	(10)	-42%
Total revenues	1,234	1,027	207	20%	1,291	(57)	-4%
Variable costs							
Other Variable Costs	(16)	-	(16)	100%	(8)	(8)	106%
Variable margin	1,218	1,027	191	19%	1,283	(65)	-5%
Fixed costs							
O&M	(127)	(141)	14	-10%	(123)	(5)	4%
Wind	(67)	(66)	(1)	1%	(66)	(0)	0%
Solar	(61)	(76)	15	-20%	(56)	(5)	8%
Head office G&A	(46)	(44)	(2)	4%	(49)	3	-6%
Labor	(34)	(26)	(8)	30%	(34)	(0)	0%
Total fixed costs	(207)	(211)	4	-2%	(205)	(2)	1%
EBITDA	1,011	816	195	24%	1,077	(67)	-6%
D&A	(404)	(379)	(25)	7%	(401)	(3)	1%
Interests & Fees	(410)	(203)	(208)	103%	(376)	(35)	9%
Exchange difference	(172)	-	(172)	100%	(106)	(66)	63%
Other (Income) Expense	-	-	-	100%	-	-	100%
Income before taxes	24	234	(210)	-90%	195	(171)	-88%
Income tax	(79)	(41)	(37)	91%	(65)	(13)	20%
Net Income (Loss)	(54)	193	(247)	-128%	130	(184)	-142%

III. YTD Consolidated Income Statement vs. Budget

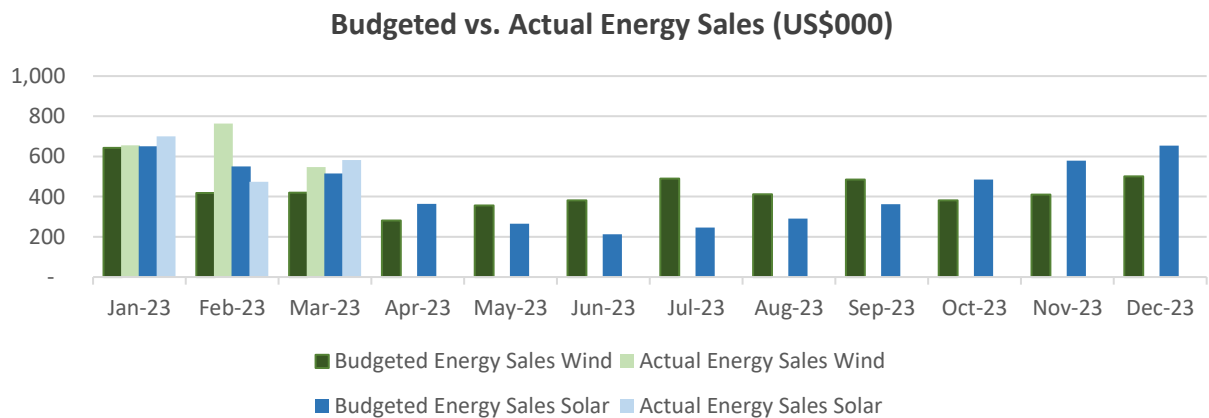
Income Statement - US\$'000	Actual	Budget	Var	%	2022	Var	%
Revenues							
Energy Sales Wind	1,967	1,481	486	33%	1,415	552	39%
Energy Sales Solar	1,756	1,715	41	2%	1,607	149	9%
Capacity Revenues	216	213	3	1%	136	80	59%
Other Revenues	20	55	(35)	-63%	32	(12)	-38%
Total revenues	3,959	3,465	495	14%	3,190	769	24%
Variable costs							
Other Variable Costs	(25)	-	(25)	100%	(31)	6	-19%
Variable margin	3,934	3,465	470	14%	3,160	775	25%
Fixed costs							
O&M	(399)	(453)	55	-12%	(348)	(51)	15%
Wind	(196)	(191)	(5)	2%	(179)	(17)	9%
Solar	(203)	(262)	59	-23%	(169)	(34)	20%
Head office G&A	(166)	(190)	24	-12%	(188)	21	-11%
Labor	(102)	(79)	(24)	30%	(99)	(3)	3%
Total fixed costs	(668)	(722)	55	-8%	(635)	(32)	5%
EBITDA	3,267	2,743	524	19%	2,525	742	29%
D&A	(1,213)	(1,137)	(76)	7%	(1,203)	(9)	1%
Interests & Fees	(809)	(547)	(262)	48%	(798)	(11)	1%
Exchange difference	(4)	-	(4)	100%	(395)	391	-99%
Other (Income) Expense	-	-	-	100%	(0)	0	-100%
Income before taxes	1,241	1,059	183	17%	128	1,113	869%
Income tax	4	(180)	183	-102%	159	(155)	-98%
Net Income (Loss)	1,245	879	366	42%	287	958	334%

IV. Chart Analysis

i) Plant Factor



ii) Energy Sales



V. Discussion and analysis actual vs budget

Variable Margin

Key drivers for Income Statement vs Budget and other relevant discussions:

i. Month

- i) IE Solar's land lease expense accounted as D&A due to IFRS16. However, this expense was budgeted as part of O&M expenses (US\$24 thousand).
- ii) Lower O&M fixed costs mainly explained by: a) US\$24 thousand lower land lease expenses as explained above; b) US\$3 thousand lower environmental advisory expenses; c) US\$1 thousand lower electricity expenses; d) US\$1 thousand lower advertising and promotion expenses; partially offset by: e) US\$15 thousand higher maintenance expenses in wind and solar parks.
- iii) Higher labor expenses mainly due to: a) US\$4 thousand higher salary expenses; b) US\$2 thousand higher food allowance expenses; c) US\$1 thousand higher insurance expenses; d) US\$1 thousand higher performance bonus expenses.

ii. Year-to-date

- i) IE Solar's land lease expense accounted as D&A due to IFRS16. However, this expense was budgeted as part of O&M expenses (US\$71 thousand).
- ii) Lower O&M fixed costs mainly explained by: a) US\$71 thousand lower land lease expenses as explained above; b) US\$14 thousand lower security expenses; c) US\$8 thousand lower environmental advisory expenses; d) US\$3 thousand lower advertising and promotion expenses; e) US\$2 thousand lower electricity expenses; partially offset by: f) US\$49 thousand higher maintenance expenses in wind and solar parks.
- iii) Lower Head Office expenses mainly explained by: a) US\$28 thousand lower audit and accounting services expenses due to timing impact; partially offset by: b) US\$4 thousand higher commercial patent costs.
- iv) Higher labor expenses mainly due to: a) US\$10 thousand higher salary expenses; b) US\$5 thousand higher food allowance expenses; c) US\$4 thousand higher insurance expenses; d) US\$3 thousand higher performance bonus expenses.

VI. Consolidated Balance Sheet

Balance Sheet - Values in US\$000	Mar-23	Dec-22
Assets		
Current assets		
Cash and cash equivalents	703	1,038
Restricted cash	1,779	1,682
Trade and other receivables	2,095	1,876
Prepaid expenses, mainly prepaid insurance	680	738
Total current assets	5,255	5,333
Non-current assets		
Property, plant and equipment	71,051	72,090
Right-of-use assets	6,569	6,639
Long-term prepaid expenses	-	10
Deferred income tax assets	6,363	6,175
Intangible assets	12,201	12,091
Total non-current assets	96,183	97,005
Total assets	101,438	102,339
Liabilities and Shareholder's Equity		
Current liabilities		
Current portion of long-term debt	3,785	3,544
Trade and other payables	12,705	12,751
Income tax payable	480	162
Lease liabilities short-term	284	283
Other current liabilities and accrued expenses	362	819
Total current liabilities	17,616	17,559
Non-current liabilities		
Long-term debt	36,731	39,358
Lease liabilities long-term	6,139	6,340
Deferred income tax liabilities	4,354	3,497
Total non-current liabilities	47,224	49,195
Total liabilities	64,840	66,754
Equity attributable to the owner of the parent:		
Capital contribution	40,509	40,509
Other reserves	1,696	1,696
Net Profit	1,245	535
Retained earnings	(6,851)	(7,155)
Total equity	36,599	35,585
Total equity and liabilities	101,438	102,339

Type of Borrowing	Issuance Date	Maturity Date	Outstanding amount as of 03/31/2023	Outstanding amount as of 12/31/2022	Rate	Rate Type
USPP Bond	2021	2038	42,516	44,934	4.30%	Fixed

VII. Cash Flow and Reserve Accounts actual vs required

Cash Flow - Values in US\$000	Jan-23	Feb-23	Mar-23	Actual YTD 2023	Bdgt YTD 2023
Cash flows from operating activities					
Profit before income tax	567	650	24	1,241	1,059
Adjustments to reconcile profit before income tax to net:					
Gain on exchange investment				-	
Depreciation and amortization	404	404	404	1,213	1,137
Finance costs	207	191	410	809	-
Exchange difference	(58)	(110)	172	4	-
Other	-	-	-	-	639
Changes in working capital	8	43	102	153	2,063
Interests paid ²	(16)	(16)	(993)	(1,026)	(1,037)
Taxes paid	-	-	-	-	-
Net cash provided by operating activities	1,112	1,162	119	2,394	3,861
Cash flows from investing activities					
Loan to related parties	-	-	-	-	-
Proceeds from intercompany loan	-	-	-	-	-
Investment and cash restricted	(982)	(1,116)	2,000	(97)	-
Net cash used in investing activities	(982)	(1,116)	2,000	(97)	-
Cash flows from financing activities					
Payments of short-term debt and long-term debt	-	-	(2,418)	(2,418)	(2,418)
Debt issuance costs paid	(203)	(5)	(5)	(214)	-
Net cash used in financing activities	(203)	(5)	(2,423)	(2,632)	(2,418)
(Decrease) increase in cash during the period	(72)	41	(304)	(335)	1,443
Cash at the beginning of the period	1,038	965	1,006	1,038	500
Cash at the end of the period	965	1,006	703	703	1,943

Debt Service - US\$ 000	Interest	Capital	Total
To be paid September 30th, 2023	920	1,126	2,045