



**FINANCIAL MONTHLY
REPORT
SEPTEMBER 2023**



TABLE OF CONTENTS

| | |
|---|---|
| I. Financial & Operating Highlights | 3 |
| II. Current Month Consolidated Income Statement vs. Budget vs. Prior Year | 4 |
| III. Year to date Consolidated Income Statement vs. Budget vs. Prior Year | 5 |
| IV. Chart Analysis..... | 6 |
| V. MD&A..... | 7 |
| VI. Consolidated Balance Sheet..... | 8 |
| VII. Cash Flow breakdown | 9 |



I. Financial & Operating Highlights

i. Month

| Financial Summary | Actual | Budget | Var | % | 2022 | Var | % |
|-------------------------------|--------|--------|--------|-------|-------|--------|-------|
| <u>Values in US\$ '000</u> | | | | | | | |
| Revenues | 1,269 | 1,188 | 80 | 7% | 937 | 332 | 35% |
| Variable costs | (792) | (367) | (425) | 116% | (424) | (369) | 87% |
| Margin | 476 | 821 | (345) | -42% | 513 | (37) | -7% |
| EBITDA | 345 | 729 | (384) | -53% | 386 | (42) | -11% |
| Net Income | (38) | 265 | (303) | -114% | 8 | (46) | -588% |
| Operational Data | Actual | Budget | Var | % | 2022 | Var | % |
| <u>Energy Balance (GWh)</u> | | | | | | | |
| Generation | 5.9 | 6.5 | (0.6) | -9% | 5.5 | 0.4 | 7% |
| Energy Purchase - UEPII | 1.7 | 0.9 | 0.9 | 96% | 0.5 | 1.3 | 286% |
| Energy Purchase - Hydro | 3.8 | 6.0 | (2.1) | -36% | 5.2 | (1.3) | -26% |
| Energy Purchase - Spot | 2.4 | 0.3 | 2.1 | 671% | 0.4 | 2.0 | 445% |
| Sales through PPA | 12.5 | 12.1 | 0.4 | 3% | 9.1 | 3.4 | 38% |
| Sales through Spot | 1.2 | 2.6 | (1.4) | -55% | 1.8 | (0.7) | -36% |
| Compensation | 0.2 | 0.5 | (0.3) | -54% | 0.7 | (0.4) | -65% |
| <u>Prices (US\$/MWh)</u> | | | | | | | |
| PPA avg sales price | 84.8 | 86.2 | (1.4) | -2% | 89.7 | (4.9) | -5% |
| Avg Spot Sales price | 158.8 | 38.1 | 120.8 | 317% | 37.0 | 121.9 | 330% |
| Avg Purchase price - Spot | 125.1 | 95.2 | 29.8 | 31% | 49.0 | 76.1 | 155% |
| Avg Energy Compensation price | 90.2 | 81.8 | 8.4 | 10% | 78.9 | 11.3 | 14% |
| Energy Margin | 34.2 | 60.1 | (25.9) | -43% | 44.2 | (10.0) | -23% |
| EBITDA Margin | 24.8 | 53.3 | (28.6) | -54% | 33.3 | (8.6) | -26% |

ii. Year to date

| Financial Summary | Actual | Budget | Var | % | 2022 | Var | % |
|-------------------------------|---------|---------|---------|--------|---------|---------|------|
| <u>Values in US\$ '000</u> | | | | | | | |
| Revenues | 11,503 | 11,433 | 70 | 1% | 10,271 | 1,232 | 12% |
| Variable costs | (6,066) | (4,257) | (1,810) | 43% | (4,293) | (1,773) | 41% |
| Margin | 5,436 | 7,176 | (1,740) | -24% | 5,978 | (541) | -9% |
| EBITDA | 4,428 | 6,061 | (1,634) | -27% | 5,027 | (599) | -12% |
| Net Income | 740 | 2,027 | (1,286) | -63% | 1,176 | (436) | -37% |
| Operational Data | Actual | Budget | Var | % | 2022 | Var | % |
| <u>Energy Balance (GWh)</u> | | | | | | | |
| Generation | 62.1 | 65.7 | (3.6) | -5% | 57.1 | 5.0 | 9% |
| Energy Purchase - UEPII | 35.9 | 34.7 | 1.2 | 4% | 19.5 | 16.4 | 84% |
| Energy Purchase - Hydro | 15.5 | 25.5 | (10.0) | -39% | 25.2 | (9.7) | -38% |
| Energy Purchase - Spot | 15.8 | 1.4 | 14.4 | 1049% | 5.3 | 10.5 | 197% |
| Sales through PPA | 110.6 | 109.1 | 1.6 | 1% | 80.5 | 30.1 | 37% |
| Sales through Spot | 16.0 | 22.2 | (6.2) | -28% | 22.4 | (6.4) | -28% |
| Compensation | 2.6 | 2.2 | 0.5 | 21% | 4.1 | (1.5) | -36% |
| <u>Prices (US\$/MWh)</u> | | | | | | | |
| PPA avg sales price | 84.7 | 86.1 | (1.4) | -2% | 87.1 | (2.4) | -3% |
| Avg Spot Sales price | 115.0 | 83.0 | 31.9 | 38% | 122.8 | (7.8) | -6% |
| Avg Purchase price - Spot | 129.6 | 113.0 | 16.6 | 15% | 111.9 | 17.7 | 16% |
| Avg Energy Compensation price | 92.7 | 81.8 | 10.9 | 13% | 79.7 | 13.0 | 16% |
| Energy Margin | 42.0 | 56.4 | (14.4) | -25.5% | 55.8 | (13.7) | -25% |
| EBITDA Margin | 34.2 | 47.6 | (13.4) | -28.1% | 46.9 | (12.7) | -27% |

*Energy Generation reference scenarios YTD: P50 = 65.7 GWh (budget); P75 = 62.8 GWh; P90 = 60.3 GWh; P99 = 58.7 GWh

- Financial PPA to non-regulated large clients, lifetime: 5-15 years maximum.
Indexator: linked to the large client DisCos tariff, floor: 83 US\$/MWh, cap: 135 US\$/MWh
- UEPII - Rosa de Los Vientos III windfarm has a backup contract of the exceed of energy to supply Ikakos Solar at 65.30 US\$/MWh.

II. Current Month Consolidated Income Statement vs. Budget vs. Prior Year

| Income Statements - US\$'000 | Actual | Budget | Var | % | 2022 | Var | % |
|-------------------------------|--------------|--------------|--------------|----------------|--------------|-------------|----------------|
| Revenues | | | | | | | |
| PPA sales | 1,061 | 1,047 | 14 | 1.3% | 816 | 245 | 30.0% |
| Spot sales | 186 | 99 | 87 | 87.3% | 67 | 118 | 175.8% |
| Other revenues ¹ | 22 | 42 | (20) | -48.5% | 53 | (31) | -59.4% |
| Total revenues | 1,269 | 1,188 | 80 | 6.8% | 937 | 332 | 35.4% |
| Variable costs | | | | | | | |
| Transmission tolls | (11) | (33) | 22 | -66.0% | (1) | (10) | 816.8% |
| Energy purchases ¹ | (776) | (328) | (447) | 136.4% | (415) | (360) | 86.8% |
| Regulatory payments | (6) | (6) | 0 | -4.4% | (7) | 2 | -21.8% |
| Variable margin | 476 | 821 | (345) | -42.0% | 513 | (37) | -7.2% |
| Fixed costs | | | | | | | |
| O&M | (40) | (48) | 8 | -17.5% | (62) | 22 | 35.4% |
| Labor costs | (10) | (10) | 1 | -7.1% | (8) | (2) | -19.3% |
| Head office G&A | (77) | (29) | (48) | 168.1% | (52) | (25) | -48.4% |
| Management fee | (5) | (5) | - | 0.0% | (5) | - | 0.0% |
| Total fixed costs | (131) | (92) | (39) | 42.3% | (127) | (5) | -3.8% |
| EBITDA | 345 | 729 | (384) | -52.7% | 386 | (42) | -10.8% |
| D&A | (251) | (251) | 1 | -0.3% | (242) | (8) | 3.5% |
| Interests & Fees | (126) | (124) | (2) | 1.5% | (126) | (0) | 100.0% |
| Other income (expense) | - | - | - | 0.0% | - | - | 0.0% |
| Income before taxes | (32) | 353 | (385) | -109.0% | 19 | (50) | -272.3% |
| Income tax | (6) | (88) | 82 | -93.3% | (11) | 5 | -45.3% |
| Net Income | (38) | 265 | (303) | -114.3% | 8 | (46) | -588.2% |

¹Other Revenues and Energy Purchases include: i) energy sold and purchased respectively in the regional market and ii) energy revenues and purchased from previous periods due to DTE recalculations.

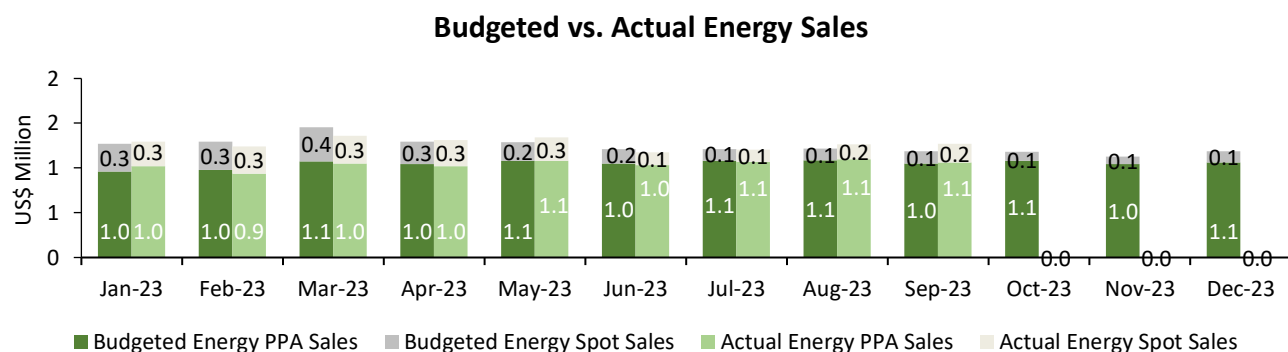
III. Year to date Consolidated Income Statement vs. Budget vs. Prior Year

| Income Statements - US\$'000 | Actual | Budget | Var | % | 2022 | Var | % |
|-------------------------------|----------------|----------------|----------------|---------------|---------------|--------------|---------------|
| Revenues | | | | | | | |
| PPA sales | 9,373 | 9,392 | (20) | -0.2% | 7,017 | 2,356 | 33.6% |
| Spot sales | 1,843 | 1,844 | (2) | -0.1% | 2,752 | (909) | -33.0% |
| Other revenues ¹ | 287 | 197 | 91 | 46.1% | 502 | (215) | -42.8% |
| Total revenues | 11,503 | 11,433 | 70 | 0.6% | 10,271 | 1,232 | 12.0% |
| Variables costs | | | | | | | |
| Transmission tolls | (77) | (342) | 265 | -77.4% | (18) | (59) | 326.9% |
| Energy purchases ¹ | (5,938) | (3,862) | (2,076) | 53.8% | (4,210) | (1,728) | 41.0% |
| Regulatory payments | (50) | (53) | 2 | -4.4% | (65) | 14 | -21.8% |
| Variable margin | 5,436 | 7,176 | (1,740) | -24.2% | 5,978 | (541) | -9.1% |
| Fixed costs | | | | | | | |
| O&M | (462) | (459) | (3) | 0.7% | (445) | (18) | 4.0% |
| Labor costs | (105) | (106) | 2 | -1.5% | (78) | (27) | 35.0% |
| Head office G&A | (396) | (504) | 108 | -21.4% | (383) | (13) | 3.4% |
| Management fee | (45) | (45) | - | 0.0% | (45) | - | 0.0% |
| Total fixed costs | (1,008) | (1,115) | 106 | -9.5% | (950) | (58) | 6.1% |
| EBITDA | 4,428 | 6,061 | (1,634) | -26.9% | 5,027 | (599) | -11.9% |
| D&A | (2,208) | (2,235) | 27 | -1.2% | (2,179) | (29) | -1.3% |
| Interests & Fees | (1,118) | (1,124) | 6 | -0.5% | (1,182) | 64 | 5.4% |
| Other income (expense) | - | - | - | 100.0% | 12 | (12) | -100.0% |
| Income before taxes | 1,102 | 2,702 | (1,601) | -59.2% | 1,678 | (576) | -34.3% |
| Income tax | (361) | (676) | 314 | -46.5% | (501) | 140 | -27.9% |
| Net income | 740 | 2,027 | (1,286) | -63.5% | 1,176 | (436) | -37.1% |

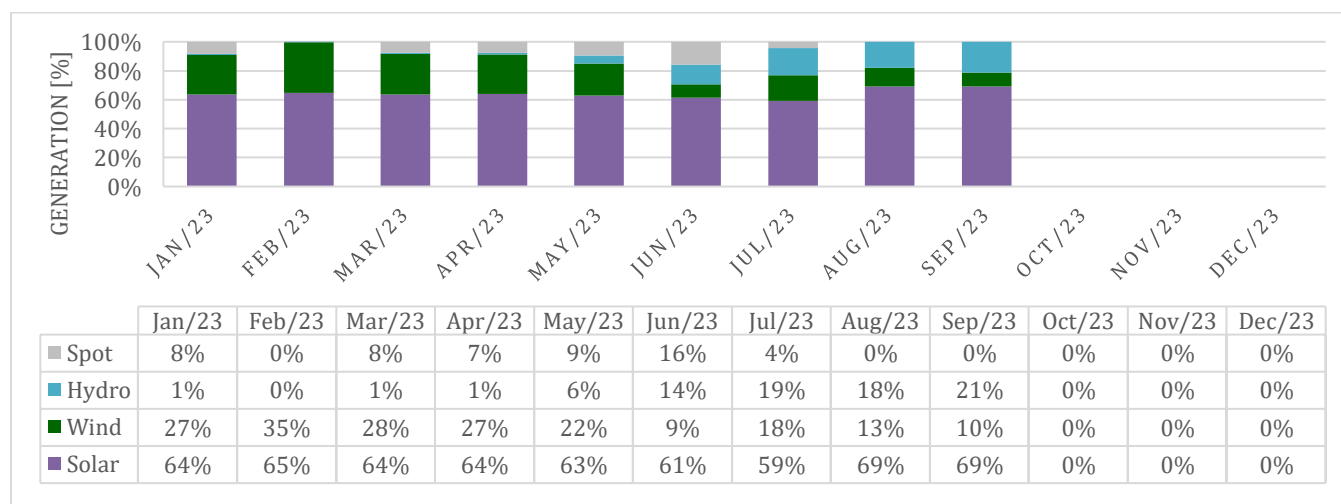
¹Other Revenues and Energy Purchases include: i) energy sold and purchased respectively in the regional market and ii) energy revenues and purchased from previous periods due to DTE recalculations.

IV. Chart Analysis

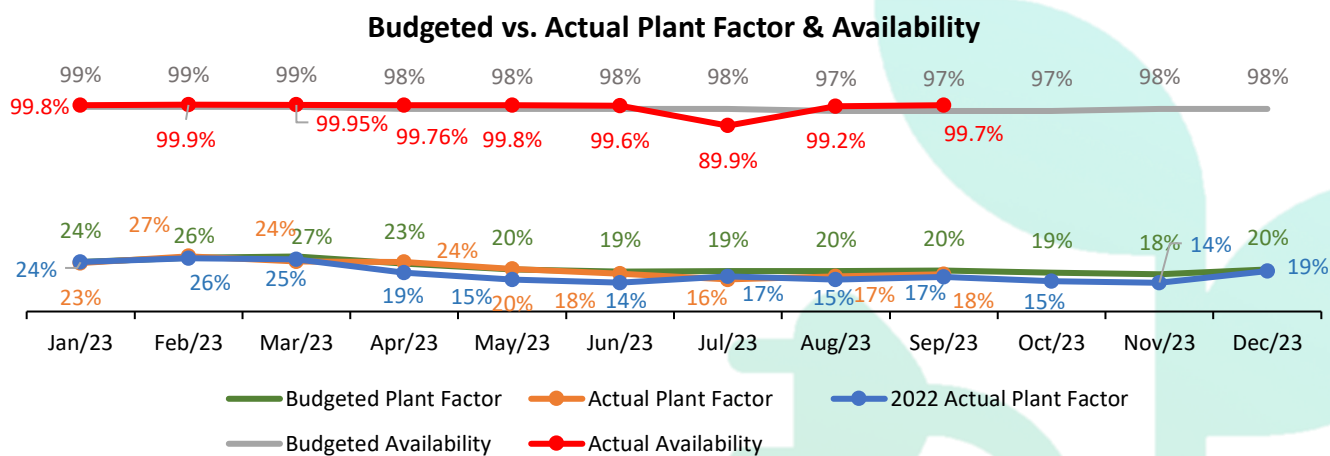
i) Energy sales



ii) energy supply by source



iii) Plant Factor and availability



V. MD&A

Key drivers for Income Statement variations vs Budget and other relevant discussions:

i. Month

- i)* There was a positive impact on revenues since the average spot sales price was higher than budget (US\$158.8/MWh vs US\$38.1/MWh).
- ii)* Differences in Transmission tolls costs attributed to the fact that connect toll price is calculated by ETESA on a monthly basis; budgeted price is estimated based on historic figures.
- iii)* Increase in energy purchases from spot due to the lack of hydro energy and the average spot purchase price was higher than budget (US\$125.1/MWh vs US\$95.2/MWh).
- iv)* Lower O&M expenses (US\$8 thousand) as a result of timing impact in BOP maintenance.
- v)* Higher office G&A expenses (US\$48 thousand) due to audit fees (US\$44 thousand), marketing (US\$10 thousand); partially offset by US\$4 thousand lower other consultants.

ii. Year to date

- i)* There was a positive impact on revenues mainly affected by higher energy sales to PPA (1.6 GWh) and higher average spot sales price (US\$115.0/MWh vs US\$83.0/MWh).
- ii)* Differences in Transmission tolls costs attributed to the fact that connect toll price is calculated by ETESA on a monthly basis; budgeted price is estimated based on historic figures.
- iii)* Increase in energy purchases as a result of purchases to spot not budgeted.
- iv)* Lower office G&A (US\$108 thousand) due to impact in franchise tax (US\$86 thousand), other consultants (US\$17 thousand), audit fees (US\$11 thousand); partially offset by US\$6 thousand higher legal fees.
- v)* Higher O&M expenses (US\$3 thousand) as a result of timing impact in BOP maintenance (US\$40 thousand), and substation maintenance (US\$3 thousand); partially offset by lower environmental activities (US\$21 thousand) and health and safety (US\$18 thousand).

VI. Consolidated Balance Sheet

| Balance Sheet - US\$'000 | 09/30/2023 | 12/31/2022 |
|--------------------------------------|-------------------|-------------------|
| Current Assets | | |
| Cash & cash equivalent | 2,694 | 1,274 |
| Accounts receivable | 2,462 | 1,899 |
| Prepaid expenses | 826 | 210 |
| Inventory | 52 | 14 |
| Total Current Assets | 6,034 | 3,397 |
| | | |
| Net PP&E | 29,970 | 32,062 |
| Right of use assets | 943 | 996 |
| Intangible assets | 209 | 217 |
| Deferred income tax ASSETS | 58 | 46 |
| Total Assets | 37,214 | 36,718 |
| | | |
| Current Liabilities | | |
| Related loan - current | 1,138 | 997 |
| Accounts payable | 2,986 | 1,469 |
| Interest payable | - | 353 |
| Tax liabilities | - | 337 |
| Total Current Liabilities | 4,124 | 3,157 |
| | | |
| Related loan - non current | 19,345 | 20,483 |
| Provisions | 324 | 307 |
| Deferred income tax LIABILITIES | - | - |
| Other liabilities | 1,173 | 1,194 |
| Total non-current liabilities | 20,842 | 21,985 |
| | | |
| Total Liabilities | 24,967 | 25,141 |
| | | |
| Equity | 9,709 | 9,709 |
| Prepaid Tax | (187) | (118) |
| Retained earnings | 2,725 | 1,985 |
| Total Liabilities and Equity | 37,214 | 36,718 |

VII. Cash Flow breakdown

| Cash Flow (YTD) - US\$'000 | Q1 | Q2 | Jul/23 | Aug/23 | Sep/23 | YTD 2023 | Budget YTD 2023 |
|---|----------------|--------------|--------------|--------------|----------------|----------------|-----------------|
| Income (Loss) before income tax | 837 | 280 | 63 | (47) | (32) | 1,102 | 2,702 |
| Adjustments to reconcile profit before income tax to net cash | | | | | | | |
| Depreciation and amortization | 731 | 739 | 244 | 244 | 251 | 2,208 | 2,235 |
| Amortization of Finance Cost | 368 | 341 | 146 | 124 | 120 | 1,098 | 1,124 |
| Changes in Working Capital | (230) | (265) | (170) | (91) | 361 | (394) | (671) |
| Net cash provided (used) in operating activities | 1,706 | 1,096 | 282 | 230 | 699 | 4,014 | 5,391 |
| Additions of PP&E | - | (18) | - | (5) | (32) | (55) | (767) |
| Net cash provided (used) in investing activities | - | (18) | - | (5) | (32) | (55) | (767) |
| Repayment of related loan | (366) | - | - | - | (631) | (997) | (997) |
| Interest paid | (698) | - | - | - | (686) | (1,384) | (1,384) |
| Lease liability adjustment | (30) | (7) | (32) | (10) | (10) | (89) | (89) |
| Prepaid tax | - | (69) | - | - | - | (69) | - |
| Dividends paid | - | - | - | - | - | - | - |
| Net cash provided (used) in financing activities | (1,093) | (76) | (32) | (10) | (1,327) | (2,539) | (2,470) |
| Net increase (decrease) in cash | 613 | 1,001 | 250 | 215 | (660) | 1,419 | 2,153 |
| Cash at beginning of period | 1,274 | 1,887 | 2,888 | 3,139 | 3,354 | 1,274 | 1,153 |
| Cash at the end of period | 1,887 | 2,888 | 3,139 | 3,354 | 2,694 | 2,694 | 3,306 |

- Related loan debt service

| Debt Service - US\$'000 | Interest | Capital | Total |
|--------------------------|----------|---------|-------|
| To be paid Apr 1st, 2024 | 666 | 434 | 1,100 |