

# ***CACAO HOLDINGS LTD***

## ***FINANCIAL REPORTS***

**Period ended August 31, 2023**

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## Current month operational data

**August 31, 2023**

Operational Data (US\$000)	Actual	Budget	Var	%	2022	Var	%
<b>JEP</b>							
Generation (GWh)	56.79	19.64	37.1	189%	34.56	22	64%
Availability (%)	89%	88%	1%	2%	80%	10%	12%
Capacity Factor (%)	61%	21%	40%	192%	37%	24%	64%
Heat Rate (LHV)	8,293	8,200	(93.0)	-1%	8,292	(1)	0%
TH's BBLS consumption	79.1	27.0	(52.1)	-193%	48.4	(31)	-63%
BBLS average cost	90.2	68.3	(21.8)	-32%	96.2	6	6%
Platts to JPS	81.7	64.7	17.0	26%	93.0	(11)	-12%
Platts from Petrojam	81.7	64.7	(17.0)	-26%	93.0	11	12%

### **WKPP**

Generation (GWh)	37.63	28.75	8.9	31%	36.09	2	4%
Availability (%)	84%	71%	13%	18%	80%	4%	4%
Capacity Factor (%)	77%	59%	18%	31%	74%	3%	4%
Heat Rate (LHV)	8,071	8,122	51.0	1%	8,142	71	1%
TH's BBLS consumption	54.6	56.4	1.8	3%	47.9	(7)	-14%
BBLS average cost	89.9	68.9	(21.0)	-31%	95.1	5	6%
Platts to JPS	81.3	64.7	16.6	26%	91.0	(10)	-11%
Platts from Petrojam	81.3	64.7	(16.6)	-26%	91.0	10	11%

### **JPPC**

Generation (GWh)	27.40	25.59	1.8	7%	19.79	8	38%
Availability (%)	87%	94%	-7%	-8%	83%	4%	5%
Capacity Factor (%)	61%	61%	0%	1%	44%	17%	38%
Heat Rate (LHV)	7,936	7,786	(150.0)	-2%	8,814	878	10%
TH's BBLS consumption	36.6	31.8	(4.8)	-15%	26.5	(10)	-38%
BBLS average cost	98.8	81.5	(17.3)	-21%	112.9	14	13%
Platts to JPS	78.1	61.5	16.6	27%	92.9	(15)	-16%
Platts from Petrojam	78.1	61.5	(16.6)	-27%	92.9	15	16%

Prices (US\$/MWh)	Actual	Budget	Var	%	2022	Var	%
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### **JEP**

Variable Fuel Sales	123.62	93.57	30.05	32%	132.80	(9.18)	-7%
Variable O&M Sales	28.05	26.17	1.88	7%	26.80	1.25	5%
Fixed Payment Sales (\$/MW-mo)*	21.28	20.27	1.01	5%	20.69	0.59	3%
Variable Fuel Cost	126.26	95.61	(30.65)	-32%	135.99	9.73	7%
Variable Margin	0.45	1.23	(0.78)	-64%	0.68	(0.24)	-35%

### **WKPP**

Variable Fuel Sales	133.22	136.27	(3.05)	-2%	130.91	2.31	2%
Variable O&M Sales	19.69	25.39	(5.70)	-22%	18.03	1.67	9%
Fixed Payment Sales (\$/MW-mo)*	27.95	28.23	(0.27)	-1%	29.36	(1.40)	-5%
Variable Fuel Cost	133.06	135.82	2.75	2%	132.11	(0.96)	-1%
Variable Margin	0.53	0.90	(0.37)	-41%	0.47	0.06	13%

### **JPPC**

Variable Fuel Sales	142.35	103.94	38.41	37%	170.52	(28.17)	-17%
Variable O&M Sales	16.05	15.85	0.20	1%	15.53	0.52	3%
Fixed Payment Sales (\$/MW-mo)*	17.84	17.69	0.14	1%	19.94	(2.10)	-11%
Variable Fuel Cost	131.30	99.68	(31.62)	-32%	153.31	22.01	14%
Variable Margin	0.99	0.79	0.20	26%	1.65	(0.67)	-40%

## YTD Operational data

Operational Data (US\$000)	Actual	Budget	Var	%	2022	Var	%
<b>JEP</b>							
Generation (GWh)	252.34	167.01	85.3	51%	222.38	30	13%
Availability (%)	90%	91%	-1%	-1%	86%	4%	5%
Capacity Factor (%)	35%	24%	11%	47%	31%	4%	13%
Heat Rate (LHV)	8,267	8,200	(66.9)	-1%	8,238	(29)	0%
TH's BBLS consumption	350.8	229.6	(121.1)	-53%	309	(42)	-14%
BBLS average cost	79.0	68.4	(10.6)	-16%	95.1	16	17%
Platts to JPS	72.6	64.7	7.9	12%	93.1	(20)	-22%
Platts from Petrojam	72.6	64.7	(7.9)	-12%	93.1	20	22%
<b>WKPP</b>							
Generation (GWh)	303.01	285.93	17.1	6%	275.57	27	10%
Availability (%)	87%	89%	-2%	-2%	86%	2%	2%
Capacity Factor (%)	79%	73%	6%	8%	72%	7%	10%
Heat Rate (LHV)	8,097	8,122	24.8	0%	8,133	36	0%
TH's BBLS consumption	413.6	389.4	(24.2)	-6%	378.0	(36)	-9%
BBLS average cost	79.7	68.9	(10.9)	-16%	97.8	18	18%
Platts to JPS	72.1	64.7	7.4	11%	94.0	(22)	-23%
Platts from Petrojam	61.4	64.7	3.3	5%	94.0	33	35%
<b>JPPC</b>							
Generation (GWh)	173.79	165.54	8.2	5%	133.95	40	30%
Availability (%)	83%	84%	-1%	-1%	81%	2%	2%
Capacity Factor (%)	50%	49%	1%	2%	38%	11%	30%
Heat Rate (LHV)	7,914	7,786	(128.0)	-2%	9,277	1,363	15%
TH's BBLS consumption	230.5	205.8	(24.7)	-12%	185	(46)	-25%
BBLS average cost	89.3	81.5	(7.8)	-10%	112.0	23	20%
Platts to JPS	68.5	61.5	7.0	11%	90.1	(22)	-24%
Platts from Petrojam	68.5	61.5	(7.0)	-11%	90.1	22	24%
<b>Prices (US\$/MWh)</b>							
<b>JEP</b>							
Variable Fuel Sales	109.02	93.58	15.44	16%	131.27	(22.3)	-17%
Variable O&M Sales	27.90	25.93	1.97	8%	26.00	1.9	7%
Fixed Payment Sales (\$/MW-mo)*	21.32	20.31	1.01	5%	20.51	0.8	4%
Variable Fuel Cost	111.61	95.24	(16.37)	-17%	134.01	22.4	17%
Variable Margin	0.10	0.15	(0.05)	-31%	0.10	(0.00)	-4%
<b>WKPP</b>							
Variable Fuel Sales	109.29	94.59	14.69	16%	135.71	(26.4)	-19%
Variable O&M Sales	18.24	17.43	0.81	5%	17.29	1.0	6%
Fixed Payment Sales (\$/MW-mo)*	27.86	28.14	(0.28)	-1%	28.13	(0.3)	-1%
Variable Fuel Cost	109.57	94.31	(15.27)	-16%	137.01	27.4	20%
Variable Margin	0.06	0.06	0.00	4%	0.06	0.00	2%
<b>JPPC</b>							
Variable Fuel Sales	133.61	113.38	20.23	18%	175.97	(42.4)	-24%
Variable O&M Sales	15.92	15.77	0.15	1%	15.17	0.7	5%
Fixed Payment Sales (\$/MW-mo)*	17.73	17.63	0.10	1%	18.04	(0.3)	-2%
Variable Fuel Cost	117.41	100.49	(16.92)	-17%	150.67	33.3	22%
Variable Margin	0.18	0.17	0.01	7%	0.30	(0.12)	-39%

## Current Month Consolidated Income Statement vs. Budget and vs. Prior Year

August 31, 2023

Income Statements - US\$'000	Actual	Budget	Var	%	2022	Var	%
<b>Revenues</b>							
Fixed Payment Income	5,538	5,368	170	3%	5,534	4	0%
Variable Fuel	15,933	8,416	7,517	89%	12,689	3,244	26%
Variable O&M	2,825	1,680	1,145	68%	1,971	854	43%
Electric Mobility Sales	6	-	6	100%	0	6	1281%
<b>Total revenues</b>	<b>24,302</b>	<b>15,464</b>	<b>8,838</b>	<b>57%</b>	<b>20,194</b>	<b>4,108</b>	<b>20%</b>
<b>Variable costs</b>							
Fuel	15,774	8,334	(7,440)	-89%	12,502	(3,272)	-26%
Energy Purchase	2	-	(2)	100%	1	(1)	-187%
<b>Variable margin</b>	<b>8,526</b>	<b>7,130</b>	<b>1,396</b>	<b>20%</b>	<b>7,691</b>	<b>835</b>	<b>11%</b>
<b>Fixed costs</b>							
<u>O&amp;M</u>							
Maintenance Expenses	1,155	2,338	1,183	51%	1,329	174	13%
Lubricants & Chemicals	679	438	(241)	-55%	564	(115)	-20%
<u>Labor</u>							
Plants	1,251	1,183	(68)	-6%	1,050	(201)	-19%
Head Office	187	183	(4)	-2%	173	(14)	-8%
<u>G&amp;A</u>							
Plants G&A	368	353	(15)	-4%	233	(135)	-58%
Head Office G&A	64	43	(21)	-50%	81	17	21%
Legal Fees	-	3	3	100%	-	-	100%
Insurance	440	400	(40)	-10%	544	104	19%
Other (Income) Expense	(19)	8	27	335%	(185)	(166)	90%
<b>Total fixed costs</b>	<b>4,125</b>	<b>4,949</b>	<b>824</b>	<b>17%</b>	<b>3,789</b>	<b>(336)</b>	<b>-9%</b>
<b>EBITDA</b>	<b>4,401</b>	<b>2,181</b>	<b>2,220</b>	<b>102%</b>	<b>3,902</b>	<b>499</b>	<b>13%</b>
D&A	1,762	1,676	(86)	-5%	1,739	(23)	-1%
Interests Expenses	648	525	(123)	-23%	597	(51)	-9%
Interest Income	(3)	(14)	(11)	80%	(4)	(1)	22%
<b>Income before taxes</b>	<b>1,994</b>	<b>(6)</b>	<b>2,000</b>	<b>-31123%</b>	<b>1,570</b>	<b>424</b>	<b>27%</b>
Income tax	598	(2)	(600)	30529%	661	63	10%
<b>Net Income</b>	<b>1,396</b>	<b>(4)</b>	<b>1,400</b>	<b>-31363%</b>	<b>909</b>	<b>487</b>	<b>54%</b>

# YTD Consolidated Income Statement vs. Budget and vs. Prior Year

Income Statements - US\$'000	Actual	Budget	Var	%	2022	Var	%
<b>Revenues</b>							
Fixed Payment Income	44,238	42,908	1,330	3%	43,286	952	2%
Variable Fuel	83,844	61,445	22,399	36%	90,159	(6,315)	-7%
Variable O&M	15,941	12,161	3,780	31%	13,280	2,661	20%
Electric Mobility Sales	22	-	22	100%	4	18	491%
<b>Total revenues</b>	<b>144,045</b>	<b>116,514</b>	<b>27,531</b>	<b>24%</b>	<b>146,729</b>	<b>(2,684)</b>	<b>-2%</b>
<b>Variable costs</b>							
Fuel	81,804	59,508	(22,296)	-37%	87,737	5,933	7%
Energy Purchase	11	-	(11)	100%	2	(9)	-360%
<b>Variable margin</b>	<b>62,230</b>	<b>57,006</b>	<b>5,224</b>	<b>9%</b>	<b>58,990</b>	<b>3,240</b>	<b>5%</b>
<b>Fixed costs</b>							
<u>O&amp;M</u>							
Maintenance Expenses	10,125	14,494	4,369	30%	12,630	2,505	20%
Lubricants & Chemicals	4,724	3,192	(1,532)	-48%	3,096	(1,628)	-53%
<u>Labor</u>							
Plants	9,727	9,512	(215)	-2%	8,415	(1,312)	-16%
Head Office	1,915	1,774	(141)	-8%	1,650	(265)	-16%
<u>G&amp;A</u>							
Plants G&A	1,940	2,478	538	22%	1,583	(357)	-23%
Head Office G&A	749	842	93	11%	824	75	9%
Legal Fees	15	25	10	40%	5	(10)	-182%
Insurance	3,478	3,091	(387)	-13%	3,238	(240)	-7%
Other (Income) Expense	173	95	(78)	-83%	(1,417)	(1,590)	112%
<b>Total fixed costs</b>	<b>32,846</b>	<b>35,503</b>	<b>2,657</b>	<b>7%</b>	<b>30,024</b>	<b>(2,822)</b>	<b>-9%</b>
<b>EBITDA</b>	<b>29,384</b>	<b>21,503</b>	<b>7,881</b>	<b>37%</b>	<b>28,966</b>	<b>418</b>	<b>1%</b>
D&A	14,083	13,543	(540)	-4%	13,777	(306)	-2%
Interests Expenses	5,557	4,230	(1,327)	-31%	4,262	(1,295)	-30%
Interest Income	(22)	(105)	(83)	79%	(205)	(183)	89%
<b>Income before taxes</b>	<b>9,766</b>	<b>3,835</b>	<b>5,931</b>	<b>155%</b>	<b>11,132</b>	<b>(1,366)</b>	<b>-12%</b>
Income tax	3,190	1,278	(1,912)	-150%	4,390	1,200	27%
<b>Net Income</b>	<b>6,576</b>	<b>2,557</b>	<b>4,019</b>	<b>157%</b>	<b>6,742</b>	<b>(166)</b>	<b>-2%</b>

## **Discussion and Analysis Actual vs. Budget**

### **Variable Margin – Month**

	JEP			WKPP			JPPC			Fuel Valuation Adjustment			Total		
	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Fixed Payment Income	2,647	2,521	126	1,831	1,849	(18)	1,060	998	62	-	-	-	5,538	5,368	170
Fuel Margin	(150)	(40)	(110)	6	13	(7)	303	109	194	-	-	-	159	82	77
Variable O&M	1,593	514	1,079	741	730	11	491	436	55	-	-	-	2,825	1,680	1,145

JEP's positive fixed income payment variance is due to higher than budgeted KMA CPI and US GDP adjusted Price index.

JPPC's positive fixed payment income variance is due to higher than budgeted dependable capacity of 59.42 MW versus 56.39MW.

WKPP's lower than budgeted capacity adjustments accounted for the negative variance in their fixed payment income.

Fuel margin was above budget by \$77k. JPPC's higher fuel margin (\$194k) is due to heat rate differential between what was billed to JPS (8,470) and based on actual consumption (7,936). This was offset partially by JEP's lower fuel margin (\$110k) due to higher than budgeted heat rate (actual 8,293 vs 8,200).

The higher than budgeted variable O&M is due mainly to positive variance at:

- JEP (\$1,079k) caused by higher than budgeted power generation (actual 56.79 Gwh vs budget 19.64 Gwh).
- JPPC (\$55k) caused by higher than budgeted power generation (actual 27.40 Gwh vs budget 25.59 Gwh) and higher than budgeted supplemental payment – unit start (\$21k).

## **Variable Margin - YTD**

	JEP			WKPP			JPPC			Fuel Valuation Adjustment			Total		
	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Fixed Payment Income	21,209	20,208	1,001	14,601	14,747	(146)	8,428	7,953	475	-	-	-	44,238	42,908	1,330
Fuel Margin	(655)	(277)	(378)	(87)	81	(168)	2,815	2,133	682	(33)	-	(33)	2,040	1,937	103
Variable O&M	7,041	4,331	2,710	5,528	4,985	543	3,372	2,845	527	-	-	-	15,941	12,161	3,780

JEP's positive fixed payment income variance is due to higher than budgeted KMA CPI (actual 8,926 vs budget 7,997) and US GDP adjusted Price index (actual 169.09 vs budget 160.84). JPPC's positive variance is due to higher than budgeted dependable capacity of 59.42 MW versus 56.39MW. WKPP's lower than budgeted capacity adjustments accounted for the negative variance in YTD fixed payment income.

Fuel margin was above budget by \$103k. JPPC's higher fuel margin (\$682k) is due to heat rate differential between what was billed to JPS (8,817) and based on actual consumption (7,914). This was offset partially by JEP's lower fuel margin (\$378k) which is due to higher than budgeted heat rate (actual 8,267 vs budget 8,200) and WKPP's lower fuel margin (\$168k) which is due to the LHV impact of fuel consumed.

The higher than budgeted variable O&M is due mainly to positive variance at:

- JEP (\$2,710k) caused by higher than budgeted power generation (actual 252.34 Gwh vs budget 167.01 Gwh).
- WKPP (\$543k) caused by higher than budgeted power generation (actual 303.01 Gwh vs budget 285.93 Gwh) and higher than budgeted CPI.
- JPPC (\$527k) caused mainly by higher than budgeted supplemental unit payment (\$371k) and higher than budgeted power generation (actual 173.79 Gwh vs 165.54 Gwh).

### **Fixed Cost – Month**

	JEP			WKPP			JPPC			EVP			Total		
O&M	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Maintenance Expenses	756	918	162	228	773	545	171	647	476	-	-	-	1,155	2,338	1,183
Lubricants & Chemicals	273	107	(166)	121	95	(26)	285	236	(49)	-	-	-	679	438	(241)

The positive variance in Maintenance Expenses for the month of \$1,183k is due to:

- Positive variance at WKPP (\$545k) due to:
  - (1) Positive variance of \$578k on Minor Maintenance Cost mainly due to lower than budgeted Parts Auxiliary – Planned cost and timing difference in the Generator Level Inspection (L4).
- Positive variance at JPPC (\$476k) due to:
  - (1) Positive variance on Auxiliary – Planned (\$322k) mainly due to rescheduled boiler tube repairs.
  - (2) Positive variance on Turbocharger – Planned (\$70k) mainly due to rescheduled segment replacement to turbocharger system.
- Positive variance at JEP (\$162k) due to:
  - (1) Positive variance of \$113k because of lower than budgeted cost for DG#7 144k Major Overhaul.
  - (2) Positive variance of \$44k for Reconditioning costs.

The negative variance on Lubricants & Chemicals (\$241k) is due to:

- (1) Higher than budgeted lube oil costs at JEP (\$159k), JPPC (\$31k) and WKPP (\$27k).
- (2) Higher than budgeted cylinder oil costs (\$24k) at JPPC.

## **Fixed Cost – YTD**

	JEP			WKPP			JPPC			EVP			Total		
O&M	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Maintenance Expenses	3,863	5,461	1,598	3,863	4,846	983	2,397	4,187	1,790	2	-	(2)	10,125	14,494	4,369
Lubricants & Chemicals	1,545	793	(752)	1,167	812	(355)	2,012	1,587	(425)	-	-	-	4,724	3,192	(1,532)

The positive variance in Maintenance Expenses YTD of \$4,369k is due to:

- Positive variance at JPPC (\$1,790k) mainly due to:
  - (1) Positive variance on Auxiliary – Planned (\$735k) due to rescheduled boiler tube inspection and repairs.
  - (2) Positive variance on Steam Turbine (\$555k) because of rescheduled Steam Turbine Annual Inspection (run hours based).
  - (3) Positive variance on Engine – Planned (\$323k) mainly due to timing difference in budgeted activities and contingent repairs not realised.
  - (4) Positive variance on Building Maintenance (\$250k) mainly because of timing difference in Corrosion Prevention painting.
- Positive variance at JEP (\$1,598k) mainly due to:
  - (1) Positive variance of \$734k on Minor Maintenance costs caused by lower than budgeted Parts Engine – Planned and Parts Auxiliary – Planned costs.
  - (2) Timing difference on DG#2 144k Maintenance Overhaul costs (\$478k). This overhaul was budgeted to be done in April 2023 but was done during 2022, as the overhaul was brought forward and completed because of increased run hours on the unit.
  - (3) Lower than budgeted reconditioning costs (\$241k)
  - (4) Lower than budgeted costs for DG#3 168k major overhaul (\$210k).
- Positive variance at WKPP (\$983k) mainly due to:
  - (1) Positive variances on Minor Maintenance costs (\$1,438k) including Contract Maintenance Planned (\$758k) and Parts – Auxiliary Planned (\$593k), offset partially by
  - (2) Negative variance of \$312k on Planned turbocharger overhaul due to higher than budgeted repair costs.
  - (3) Negative variance of \$160k on DG#4 72k Overhaul due to higher than budgeted reconditioning costs.

The negative variance on Lubricants & Chemicals (\$1,532k) is due to:

- (1) Higher than budgeted lube oil costs at JEP (\$736k), WKPP (\$422k) and JPPC (\$243k)
- (2) Higher than budgeted cylinder oil costs at JPPC (\$277k)
- (3) Higher than budgeted chemical costs at JEP (\$15k), offset partly by
- (4) Lower than budgeted chemical costs at JPPC (\$99k), WKPP (\$67k).

## Major Maintenance

Plant O&M	Units	Budgeted Major Maintenances (US\$000)											
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23
JEP	DG#3 168k					440							
	DG#2 144k				440								
	DG#7 144k								440				
WKPP	DG#1 72k			401									
	DG#4 72k							401					
	DG#6 72k	401											
JPPC	DG#1												
Total		401	-	401	440	440	-	401	440	-	-	-	-

Plant O&M	Units	Major Maintenances Performed (US\$000)											
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23
JEP	DG#3 168k	125	41			64							
	DG#2 144k	20	1	21			(80)						
	DG#8 144k		(3)				1						
	DG#7 144k							31	327				
WKPP	DG#1 72k			372	23	10	(5)						
	DG#4 72k						501	55	5				
	DG#6 72k		435	3									
JPPC	DG#1												
Total		145	474	396	23	74	417	86	332	-	-	-	-

### Labour- Month

Labour Cost	Actual	Budget	Var
JEP	558	505	(53)
JPPC	339	360	21
WKPP	354	318	(36)
Head Office	187	183	(4)
<b>Total</b>	<b>1,438</b>	<b>1,366</b>	<b>(72)</b>

The higher than budgeted cost of \$72k for the month is a result of:

- 1) Negative variance at JEP (\$53k) due in part to higher than budgeted uniform (\$19k) and overtime costs (\$16k).
- 2) Negative variance at WKPP (\$36k) due mainly to higher than budgeted overtime costs (\$27k) and canteen related costs (\$15k).

These variances were offset partially by

- 3) Positive variance at JPPC (\$21k) due to lower than budgeted basic salary (\$68k), offset partially by higher than budgeted overtime costs (\$46k).

### **Labour- YTD**

<b>Labour Cost</b>	<b>Actual</b>	<b>Budget</b>	<b>Var</b>
JEP	4,494	4,339	(155)
JPPC	2,452	2,635	183
WKPP	2,781	2,538	(243)
Head Office	1,915	1,774	(141)
<b>Total</b>	<b>11,642</b>	<b>11,286</b>	<b>(356)</b>

The higher than budgeted cost of \$356k YTD is a result of:

- 1) Negative variance at WKPP (\$243k) due mainly to higher than budgeted overtime costs (\$125k), casual labour (\$74k) and canteen related expenses (\$83k), reduced by lower basic salary (\$20k).
- 2) Negative variance at JEP (\$155k) due to lower than budgeted exchange rate (YTD actual \$154.25 vs budget \$157.00), higher overtime costs (\$99k) and casual labour (\$17k).
- 3) Negative variance at Head Office (\$141k) due to redundancy/separation costs (\$87k) and incentive payments (\$71k), offset partially by lower uniform related costs (\$25k)

These variances were offset partially by

- 4) Positive variance at JPPC (\$183k) due mainly to lower basic salary costs (\$177k).

### **Administration – Month**

<b>General Admin</b>	<b>Actual</b>	<b>Budget</b>	<b>Var</b>
JEP	100	95	(5)
JPPC	141	90	(51)
WKPP	127	168	41
Head Office et al	64	43	(21)
Legal Fees	-	3	3
Insurance	440	400	(40)
<b>Total</b>	<b>872</b>	<b>799</b>	<b>(73)</b>

Administration cost for the month showed an unfavourable variance of \$73k.

- JPPC's negative variance (\$51k) is due mainly to:
  - i) Negative variances in Employee training costs (\$57k) due to timing differences
- The negative variance of Insurance costs (\$40k) is due to higher than budgeted increase for the 2023/2024 insurance period.
- Head Office's negative variance (\$21k) is due mainly to:
  - (i) Higher than budgeted training costs (\$10k).
  - (ii) Higher than budgeted EV Power marketing costs (\$10k).
- WKPP'S positive variance (\$41k) is due mainly to:
  - i) Lower than budgeted environmental expenses (\$22k).
  - ii) Lower than budgeted CSR cost (\$18k) due to timing differences.

## **Administration – YTD**

General Admin	Actual	Budget	Var
JEP	625	770	145
JPPC	571	701	130
WKPP	744	1,007	263
Head Office et al	749	842	93
Legal Fees	15	25	10
Insurance	3,478	3,091	(387)
<b>Total</b>	<b>6,182</b>	<b>6,436</b>	<b>254</b>

Administration cost YTD showed a favourable variance of \$254k.

- WKPP'S positive variance (\$263k) is due mainly to:
  - (i) Lower than budgeted environmental related expenses (\$139k).
  - (ii) Lower than budgeted training costs (\$73k).
  - (iii) Lower than budgeted computer related expenses (\$34k).
- JEP's positive variance (\$145k) is due mainly to:
  - (i) Lower than budgeted training costs (\$76k).
  - (ii) Lower than budgeted Environmental costs (\$64k).
- JPPC's positive variance (\$130k) is due mainly to:
  - (i) Lower than budgeted communication and Information Technology costs (\$51k).
  - (ii) Lower than budgeted professional fees (\$49k).
  - (iii) Lower than budgeted vehicle expenses (\$34k).
- Head Office's positive variance (\$93k) is due mainly to:
  - (i) Lower than budgeted professional fees (\$217k), offset partially by
  - (ii) Higher than budgeted training costs (\$43k).
  - (iii) Higher than budgeted EV Power marketing costs (\$34k).
  - (iv) Higher than budgeted vehicle expenses (\$26k).
- The negative variance of Insurance costs (\$387k) is due to higher than budgeted increase for the 2023/2024 insurance period.

**Other (income)/Expenses – Month.**

Other (Income)/Expenses	Actual	Budget	Var
JEP	(21)	(13)	8
JPPC	(10)	(6)	4
WKPP	12	27	15
Head Office	0	-	(0)
<b>Total</b>	<b>(19)</b>	<b>8</b>	<b>27</b>

Other (Income)/Expenses for the month showed a favourable variance of \$27k due to:

WKPP's positive variance of \$15k, due mainly to an actual foreign exchange gain of \$8k versus a budgeted loss of \$8k.

JEP's positive variance of \$8k, due mainly to actual foreign exchange gain of \$3k versus a budgeted gain of \$2k.

**Other (Income)/Expenses – YTD**

Other (Income)/Expenses	Actual	Budget	Var
JEP	(202)	(175)	27
JPPC	255	55	(200)
WKPP	118	215	97
Head Office	2	-	(2)
<b>Total</b>	<b>173</b>	<b>95</b>	<b>(78)</b>

Other (Income)/Expenses YTD showed an unfavourable variance of \$78k due to:

JPPC's negative variance of \$200k, due mainly to foreign exchange losses incurred (\$145k) and the write off (loss on disposal) of eight cylinder liners (\$104k), offset partially by

WKPP's positive variance of \$97k, due mainly to an actual foreign exchange gain of \$18k versus a budgeted exchange loss of \$67k, as well as gain on disposal of motor vehicle (\$30k), offset partially by higher than budgeted management fees paid to JEP (\$15k)

## **Depreciation, Amortisation, Interest and Taxes – Month**

	JEP			WKPP			JPPC			CACAO JEP			CACAO JPPC/COL/EVP			Total		
	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Depreciation and Amortization	771	687	(84)	669	647	(22)	319	342	23	(13)	-	13	16	-	(16)	1,762	1,676	(86)
Net Interest Expense (Income)	458	356	(102)	165	125	(40)	23	30	7	(1)	-	1	0	-	(0)	645	511	(134)
Income Tax	-	-	-	-	-	-	79	(92)	(171)	519	90	(429)	-	-	-	598	(2)	(600)

The negative variance of \$86k for Depreciation is due mainly to JEP's negative variance of \$84k, because of an adjustment to ensure alignment with the end of the PPA. This adjustment was done after the finalisation of the budget.

The negative variance of \$134k for Net interest expense/income is mainly due to higher than budgeted interest rates on the bonds and syndicated loans (actual 11.16% vs budget 8.0%).

The negative variance for taxation of \$600k is due to negative variance for CACAO JEP (\$429k) and for JPPC (\$171k). CACAO JEP's negative variance is due mainly to higher current tax expenses (actual \$1,099k vs budget \$444k), caused by higher than budgeted net income in JEP (actual net income \$697k vs budgeted net loss \$75k) and in WKPP (actual net income \$813k vs budgeted net income \$345k). This was offset partially by a higher than budgeted decrease in deferred tax liability (actual decrease \$580k vs budgeted decrease \$354k).

JPPC's negative variance is a result of higher than budgeted current tax expense (actual \$112k vs budget tax recoverable of \$49k) due to higher than budgeted net income before tax (actual net income of \$491k vs budgeted net loss of \$276k).

## **Depreciation, Amortisation, Interest and Taxes – YTD**

	JEP			WKPP			JPPC			CACAO JEP			CACAO JPPC/COL/EVP			Total		
	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Depreciation and Amortization	6,116	5,621	(495)	5,327	5,193	(134)	2,619	2,728	109	(107)	-	107	128	-	(128)	14,083	13,543	(540)
Net Interest Expense (Income)	3,667	2,705	(962)	1,603	1,161	(442)	270	259	(11)	(5)	-	5	0	-	(0)	5,535	4,125	(1,410)
Income Tax	-	-	-	-	-	-	1,232	(11)	(1,243)	1,958	1,289	(669)	-	-	-	3,190	1,278	(1,912)

The negative variance of \$540k for Depreciation is due mainly to JEP's negative variance of \$495k, because of the adjustment to ensure alignment with the end of the PPA. This adjustment was done after the finalisation of the budget, as previously mentioned.

The negative variance of \$1,410k for Net interest expense/income is mainly due to higher than budgeted interest rates on the bonds (actual 10.74% vs budget 8.0%) and the syndicated loans (actual 10.71% vs budget 8.0%)

The negative variance for taxation of \$1,912k is due to negative variance for JPPC (\$1,243k) and for CACAO JEP (\$669k). JPPC's negative variance is a result of higher than budgeted current tax expense (actual \$1,487k vs budget \$337k) due to higher than budgeted net income before tax (actual net income \$3,299k vs budgeted net loss \$32k). There was also a lower than budgeted increase in deferred tax asset (actual increase \$255k vs budgeted increase \$348k).

CACAO JEP's negative variance is due to higher than budgeted current tax expense (actual \$5,457k vs budget \$4,169k) due mainly to higher than budgeted net income in JEP (actual net income \$2,819k vs budget \$528k) and in WKPP (actual net income \$3,752k vs budget \$3,340), offset partially by higher than budgeted reduction in Deferred tax liability (actual \$3,499k vs budget \$2,880k).

## Segment Report Month

	JEP			WKPP			JPPC			CACAO (Holdings,JPPC & JAM), COL & EVP & Fuel Adj.			Total		
	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Fixed Payment Income	2,647	2,521	126	1,831	1,849	(18)	1,060	998	62	-	-	-	5,538	5,368	170
Variable Fuel	7,020	1,838	5,182	5,013	3,918	1,095	3,900	2,660	1,240	-	-	-	15,933	8,416	7,517
Variable O&M	1,593	514	1,079	741	730	11	491	436	55	-	-	-	2,825	1,680	1,145
Electric Mobility Sales	-	-	-	-	-	-	-	-	-	6	-	6	6	-	6
<b>Total Revenues</b>	<b>11,260</b>	<b>4,873</b>	<b>6,387</b>	<b>7,585</b>	<b>6,497</b>	<b>1,088</b>	<b>5,451</b>	<b>4,094</b>	<b>1,357</b>	<b>6</b>	<b>-</b>	<b>6</b>	<b>24,302</b>	<b>15,464</b>	<b>8,838</b>
Fuel Cost	7,170	1,878	5,292	5,007	3,905	1,102	3,597	2,551	1,046	-	-	-	15,774	8,334	7,440
Energy Purchase	-	-	-	-	-	-	-	-	-	2	-	2	2	-	2
<b>Variable Margin</b>	<b>4,090</b>	<b>2,995</b>	<b>1,095</b>	<b>2,578</b>	<b>2,592</b>	<b>(14)</b>	<b>1,854</b>	<b>1,543</b>	<b>311</b>	<b>4</b>	<b>-</b>	<b>4</b>	<b>8,526</b>	<b>7,130</b>	<b>1,396</b>
O&M	1,029	1,025	(4)	349	868	519	456	883	427	-	-	-	1,834	2,776	942
Labor	745	688	(57)	354	318	(36)	339	360	21	-	-	-	1,438	1,366	(72)
G&A	412	339	(73)	215	262	47	233	198	(35)	12	-	(12)	872	799	(73)
Other (Income) Expense	(21)	(13)	8	12	27	15	(10)	(6)	4	0	-	(0)	(19)	8	27
<b>EBITDA</b>	<b>1,926</b>	<b>956</b>	<b>970</b>	<b>1,648</b>	<b>1,117</b>	<b>531</b>	<b>836</b>	<b>108</b>	<b>728</b>	<b>(9)</b>	<b>-</b>	<b>(9)</b>	<b>4,401</b>	<b>2,181</b>	<b>2,220</b>

## Segment Report YTD

	JEP			WKPP			JPPC			CACAO (Holdings,JPPC & JAM), COL & EVP & Fuel Adj.			Total		
	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Fixed Payment Income	21,209	20,208	1,001	14,601	14,747	(146)	8,428	7,953	475	-	-	-	44,238	42,908	1,330
Variable Fuel	27,510	15,629	11,881	33,115	27,047	6,068	23,219	18,769	4,450	-	-	-	83,844	61,445	22,399
Variable O&M	7,041	4,331	2,710	5,528	4,985	543	3,372	2,845	527	-	-	-	15,941	12,161	3,780
Electric Mobility Sales	-	-	-	-	-	-	-	-	-	22	-	22	22	-	22
<b>Total Revenues</b>	<b>55,760</b>	<b>40,168</b>	<b>15,592</b>	<b>53,244</b>	<b>46,779</b>	<b>6,465</b>	<b>35,019</b>	<b>29,567</b>	<b>5,452</b>	<b>22</b>	<b>-</b>	<b>22</b>	<b>144,045</b>	<b>116,514</b>	<b>27,531</b>
Fuel Cost	28,165	15,906	12,259	33,202	26,966	6,236	20,404	16,636	3,768	33	-	33	81,804	59,508	22,296
Energy Purchase	-	-	-	-	-	-	-	-	-	11	-	11	11	-	11
<b>Variable Margin</b>	<b>27,595</b>	<b>24,262</b>	<b>3,333</b>	<b>20,042</b>	<b>19,813</b>	<b>229</b>	<b>14,615</b>	<b>12,931</b>	<b>1,684</b>	<b>(23)</b>	<b>-</b>	<b>(23)</b>	<b>62,230</b>	<b>57,006</b>	<b>5,223</b>
O&M	5,408	6,254	846	5,030	5,658	628	4,409	5,774	1,365	2	-	(2)	14,849	17,686	2,837
Labor	6,409	6,113	(296)	2,781	2,538	(243)	2,452	2,635	183	-	-	-	11,642	11,286	(356)
G&A	3,380	3,216	(164)	1,431	1,708	277	1,308	1,512	204	63	-	(63)	6,182	6,436	254
Other (Income) Expense	(201)	(175)	26	118	215	97	255	55	(200)	2	-	(2)	173	95	(78)
<b>EBITDA</b>	<b>12,600</b>	<b>8,854</b>	<b>3,745</b>	<b>10,682</b>	<b>9,694</b>	<b>988</b>	<b>6,191</b>	<b>2,955</b>	<b>3,236</b>	<b>(89)</b>	<b>-</b>	<b>(89)</b>	<b>29,384</b>	<b>21,503</b>	<b>7,880</b>

**Cacao Holdings**  
**Unaudited Consolidated Balance Sheet**  
**August 31, 2023**

	<b>Unaudited 2023</b>	<b>Audited December 2022</b>
<b>Assets</b>		
Current assets		
Cash and cash equivalents	4,235,741	1,075,234
Restricted cash and investment	13,816,714	13,821,832
Trade and other receivables	30,907,077	20,496,063
Due from ultimate parent	315,821	315,821
Recoverable taxes	549,182	543,431
Inventories	30,561,253	27,867,405
Prepaid expenses, mainly prepaid insurance	5,235,829	5,403,148
Total current assets	<u>85,621,617</u>	<u>69,522,934</u>
Non-current assets		
Deferred Tax Asset	6,006,898	5,751,854
Right of use Asset	1,301,380	1,507,098
Intangible assets (intangible assets & goodwill)	46,457,809	47,933,706
Property, plant and equipment	84,267,504	94,241,927
Total non-current assets	<u>138,033,591</u>	<u>149,434,585</u>
<b>Total assets</b>	<b><u>223,655,208</u></b>	<b><u>218,957,519</u></b>
<b>Liabilities and Equity</b>		
Current liabilities		
Current portion of long-term debt (incl finance lease)	16,948,776	16,927,441
Current portion Lease Liability- Right of use Asset	250,048	242,999
Trade and other payables (incl taxation payable)	45,055,388	32,555,224
Deferred Revenue	2,462	2,209
Due to Related Party - Evergo Holdings	1,061,235	589,913
Total current liabilities	<u>63,317,909</u>	<u>50,317,786</u>
Non-current liabilities		
Long-term debt (incl finance lease)	49,794,260	58,276,192
Lease Liability- Right of use Asset	1,041,993	1,249,240
Deferred income tax liabilities	23,206,744	26,706,322
Total liabilities	<u>137,360,906</u>	<u>136,549,540</u>
Equity attributable to the owner of the parent:		
Common stock	820	820
Shareholders Equity	7,303,411	7,303,411
Contributed Capital	63,014,005	63,014,005
Retained earnings	15,976,066	12,089,743
Total equity attributable to the owner of the parent	<u>86,294,302</u>	<u>82,407,979</u>
<b>Total equity and liabilities</b>	<b><u>223,655,208</u></b>	<b><u>218,957,519</u></b>

**Cacao Holdings**  
**Unaudited Consolidated Cash Flow**  
**August 31, 2023**

	<b>Qtr 1</b>	<b>Qtr 2</b>	<b>July</b>	<b>August</b>	<b>YTD</b>	<b>YTD</b>
	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Budget</b>
<b>Cash flows from operating activities</b>						
Profit before income tax	2,676,913	3,642,171	1,454,129	1,993,791	9,767,004	3,835,685
Adjustments to reconcile profit before income tax to net cash						
<b>Cash provided by operating activities</b>						
Depreciation and amortization	4,617,755	4,678,562	1,553,034	1,551,935	12,401,286	13,542,502
Amortization of Intangibles	553,461	553,461	184,488	(1,291,410)	-	1,519,702
Amortization of debt issuance cost	76,787	72,190	22,519	22,555	194,051	252,270
Finance costs	1,937,610	2,090,753	624,024	616,719	5,269,106	4,125,255
Loss/(Gain) in disposal of fixed assets	56,383	1,606	-	-	57,989	-
Changes in assets and liabilities						
Accounts receivable	1,348,782	(6,349,077)	908,375	(6,319,094)	(10,411,014)	(935,049)
Inventories	973,423	(2,415,272)	1,013,881	(2,265,880)	(2,693,848)	(644,109)
Prepaid expenses and other assets	1,138,891	(1,229,404)	986,546	(728,714)	167,319	(262,442)
Trade and other payables	(599,595)	9,210,999	(3,789,453)	6,523,007	11,344,958	5,741,506
Deferred Revenue	1,199	1,287	(162)	(2,071)	253	-
Due to related party - Evergo Holdings	220,910	250,412	-	-	471,322	-
Finance costs and taxes paid						
Interests paid	(1,339,262)	(2,611,038)	(1,185,516)	(21,896)	(5,157,712)	(4,131,647)
Taxes paid	(3,634,591)	(2,272,650)	-	-	(5,907,241)	(6,435,131)
<b>Net cash provided by operating activities</b>	<b>8,028,666</b>	<b>5,624,000</b>	<b>1,771,865</b>	<b>1,554,838</b>	<b>16,979,369</b>	<b>16,608,542</b>
<b>Cash flows from investing activities</b>						
Additions of property, plant and equipment	(1,264,748)	(833,939)	(95,112)	(343,635)	(2,537,434)	(4,277,441)
Proceeds from sale of fixed assets	52,582	-	-	-	52,582	-
Lease Liability - Right of Use Asset	(73,202)	(76,595)	(25,417)	(24,984)	(200,198)	-
Right of Use Asset	78,996	76,034	25,344	25,344	205,718	-
Restricted cash and investment	(3,325,363)	3,338,147	(7,294)	(372)	5,118	1,709,835
<b>Net cash used in investing activities</b>	<b>(4,531,735)</b>	<b>2,503,647</b>	<b>(102,479)</b>	<b>(343,647)</b>	<b>(2,474,214)</b>	<b>(2,567,606)</b>
<b>Cash flows from financing activities</b>						
Contributed Capital						
Dividend Distribution	(1,800,000)	(890,000)	-	-	(2,690,000)	(2,684,652)
Change in long term loans	(1,099,632)	(7,024,860)	(266,976)	(263,180)	(8,654,648)	(9,084,022)
<b>Net cash provided by financing activities</b>	<b>(2,899,632)</b>	<b>(7,914,860)</b>	<b>(266,976)</b>	<b>(263,180)</b>	<b>(11,344,648)</b>	<b>(11,768,674)</b>
Increase/Decrease in cash during the period	597,299	212,787	1,402,410	948,011	3,160,507	2,272,262
Cash at the beginning of period	1,075,234	1,672,533	1,885,320	3,287,730	1,075,234	2,054,702
<b>Cash at the end of the period</b>	<b>1,672,533</b>	<b>1,885,320</b>	<b>3,287,730</b>	<b>4,235,741</b>	<b>4,235,741</b>	<b>4,326,964</b>

## Loan Summary

Type of Borrowing	Company	Issuance date	Maturity date	Issued amount	Outstanding amount as of 8/31/23	Outstanding amount as of 12/31/22	Rate	Actual 3-month libor/SOFR rate as at 7/14/23 and 06/30/23	Rate Type
Corporate Bond	JEP	18-Jan-18	18-Jan-25	42,500,000	42,500,000	42,500,000	6.16974% + SOFR	5.03%	Variable
Syndicated Loan	JEP	14-Dec-17	14-Dec-24	20,000,000	5,000,000	6,666,667	6.09883% + SOFR	5.07%	Variable
Credit Line	JEP	8-Dec-22	8-Dec-23	5,000,000	4,000,000	5,000,000	8.00%	-	Fixed
Syndicated Loan	WKPP	14-Dec-17	14-Dec-24	63,000,000	15,750,000	21,000,000	6.09883% + SOFR	5.07%	Variable
Credit Line	WKPP	31-Mar-23	31-Mar-24	3,000,000	2,500,000	1,500,000	8.00%	-	Fixed
Bank Borrowing	JPPC	24-Sep-18	24-Sep-24	18,000,000	3,250,000	5,250,000	5.25%	-	Fixed
<b>Total Outstanding</b>				<b>151,500,000</b>	<b>73,000,000</b>	<b>81,916,667</b>			

JPPC loan facility is to be repaid in equal monthly instalments within 6 years from the date of disbursement. Interest is payable monthly, starting October 2018 at a fixed rate of 5.25%.

WKPP and JEP syndicated loan facility is to be repaid within 7 years with a moratorium of 15 months from the date of disbursement. The loan is repayable in 24 equal quarterly instalments commencing on the next interest payment date following the moratorium period. Interest is payable quarterly, starting June 30, 2023 at a variable rate of SOFR plus 5.07%.

Type of Borrowing	Company	Debt Service Coverage Ratio		Long Term Debt to Equity Ratio		Net Debt to EBITDA Ratio	
		Actual	Target	Actual	Target	Actual	Target
Syndicated Loan	JEP	2.12x	1.20x	60:40	75:25	-	-
Syndicated Loan	WKPP	1.26x	1.20x	20:80	75:25	-	-
Bank Borrowing	JPPC	2.47x	1.20x	-	-	0.3x	≤ 3.0

Company	Units	Projected Debt Service												
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	TOTAL
JEP	Interest	1,051,277		145,636	1,108,056		158,942	1,164,972		188,222	852,950		91,185	4,761,241
	Principal			695,833	137,500		833,333			833,333			833,333	3,333,333
WKPP	Interest				549,405		500,669			328,420			334,647	1,713,140
	Principal				2,625,000		2,625,000			2,625,000			2,625,000	10,500,000
JPPC	Interest	24,380	23,158	20,101	21,000	19,202	18,699	17,080	16,469	21,428	19,882	17,617	22,632	241,648
	Principal	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	3,000,000
Total		1,325,657	273,158	1,111,570	4,690,961	269,202	4,386,643	1,432,052	266,469	4,246,403	1,122,832	267,617	4,156,797	23,549,362