

CACAO HOLDINGS LTD

FINANCIAL REPORTS

Period ended May 31, 2023

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Current month operational data

May 31, 2023

Operational Data (US\$000)	Actual	Budget	Var	%	2022	Var	%
JEP							
Generation (GWh)	38.99	16.51	22.5	136%	6.40	33	509%
Availability (%)	95%	87%	8%	9%	84%	11%	14%
Capacity Factor (%)	42%	25%	17%	69%	7%	35%	509%
Heat Rate (LHV)	8,283	8,200	(83.0)	-1%	6,710	(1,573)	-23%
TH's BBLS consumption	54.3	22.7	(31.6)	-139%	7.2	(47)	-651%
BBLS average cost	76.3	68.3	(8.0)	-12%	99.9	24	24%
Platts to JPS	70.3	64.7	5.6	9%	97.9	(28)	-28%
Platts from Petrojam	70.3	64.7	(5.6)	-9%	97.9	28	28%

WKPP							
Generation (GWh)	42.11	36.55	5.6	15%	35.86	6	17%
Availability (%)	93%	95%	-2%	-2%	87%	6%	7%
Capacity Factor (%)	90%	75%	15%	19%	76%	13%	18%
Heat Rate (LHV)	8,092	8,122	29.8	0%	8,093	0	0%
TH's BBLS consumption	57.5	49.8	(7.7)	-15%	42.2	(15)	-36%
BBLS average cost	80.7	68.9	(11.9)	-17%	107.5	27	25%
Platts to JPS	71.4	64.7	6.7	10%	103.4	(32)	-31%
Platts from Petrojam	71.4	64.7	(6.7)	-10%	103.4	32	31%

JPPC							
Generation (GWh)	23.32	18.88	4.4	24%	18.31	5	27%
Availability (%)	79%	95%	-16%	-17%	74%	5%	7%
Capacity Factor (%)	52%	45%	7%	16%	41%	11%	27%
Heat Rate (LHV)	7,985	7,786	(199.0)	-3%	7,748	(237)	-3%
TH's BBLS consumption	25.8	20.2	(5.6)	-28%	37.7	12	32%
BBLS average cost	89.2	81.5	(7.7)	-9%	118.3	29	25%
Platts to JPS	67.5	61.5	6.0	10%	97.2	(30)	-30%
Platts from Petrojam	67.6	61.5	(6.1)	-10%	97.2	30	30%

Prices (US\$/MWh)	Actual	Budget	Var	%	2022	Var	%
JEP							
Variable Fuel Sales	107.05	93.58	13.46	14%	137.17	(30.12)	-22%
Variable O&M Sales	27.67	27.22	0.44	2%	25.73	1.93	8%
Fixed Payment Sales (\$/MW-mo)*	21.22	20.87	0.35	2%	20.46	0.76	4%
Variable Fuel Cost	107.23	95.61	(11.62)	-12%	123.78	16.55	13%
Variable Margin	0.70	1.53	(0.82)	-54%	6.11	(5.40)	-88%

WKPP							
Variable Fuel Sales	113.49	94.57	18.91	20%	146.00	(32.52)	-22%
Variable O&M Sales	18.93	17.46	1.47	8%	17.32	1.61	9%
Fixed Payment Sales (\$/MW-mo)*	27.88	28.16	(0.27)	-1%	28.09	(0.20)	-1%
Variable Fuel Cost	113.74	94.26	(19.49)	-21%	145.52	31.78	22%
Variable Margin	0.44	0.49	(0.04)	-9%	0.50	(0.05)	-11%

JPPC							
Variable Fuel Sales	130.39	118.51	11.88	10%	191.51	(61.12)	-32%
Variable O&M Sales	15.99	15.77	0.22	1%	15.18	0.81	5%
Fixed Payment Sales (\$/MW-mo)*	17.80	17.64	0.16	1%	19.65	(1.85)	-9%
Variable Fuel Cost	119.97	100.07	(19.90)	-20%	156.52	36.55	23%
Variable Margin	1.13	1.81	(0.68)	-38%	2.74	(1.61)	-59%

YTD Operational data

Operational Data (US\$000)	Actual	Budget	Var	%	2022	Var	%
JEP							
Generation (GWh)	121.23	113.99	7.2	6%	133.73	(13)	-9%
Availability (%)	89%	90%	-1%	-2%	89%	0%	0%
Capacity Factor (%)	27%	25%	2%	7%	30%	-3%	-11%
Heat Rate (LHV)	8,331	8,200	(131.0)	-2%	8,109	(222)	-3%
TH's BBLs consumption	170.4	156.7	(13.7)	-9%	182	12	6%
BBLs average cost	73.6	68.3	(5.3)	-8%	92.1	18	20%
Platts to JPS	69.8	64.7	5.1	8%	90.6	(21)	-23%
Platts from Petrojam	69.8	64.7	(5.1)	-8%	90.6	21	23%

WKPP							
Generation (GWh)	183.26	178.03	5.2	3%	141.76	41	29%
Availability (%)	93%	95%	-2%	-2%	91%	2%	2%
Capacity Factor (%)	78%	75%	3%	4%	75%	3%	4%
Heat Rate (LHV)	8,108	8,122	13.7	0%	8,080	(28)	0%
TH's BBLs consumption	253.2	242.4	(10.8)	-4%	234.8	(18)	-8%
BBLs average cost	77.1	68.9	(8.3)	-12%	93.5	16	17%
Platts to JPS	70.8	64.7	6.2	10%	89.7	(19)	-21%
Platts from Petrojam	70.8	64.7	(6.2)	-10%	89.7	19	21%

JPPC							
Generation (GWh)	98.59	92.03	6.6	7%	78.13	20	26%
Availability (%)	83%	84%	-1%	-1%	83%	0%	0%
Capacity Factor (%)	45%	45%	0%	0%	36%	9%	25%
Heat Rate (LHV)	7,937	7,786	(151.0)	-2%	7,858	(79)	-1%
TH's BBLs consumption	130.8	70.8	(60.0)	-85%	109	(22)	-20%
BBLs average cost	87.0	81.5	(5.5)	-7%	108.0	21	19%
Platts to JPS	66.7	61.5	5.2	8%	85.5	(19)	-22%
Platts from Petrojam	66.7	61.5	(5.2)	-8%	85.5	19	22%

Prices (US\$/MWh)	Actual	Budget	Var	%	2022	Var	%
JEP							
Variable Fuel Sales	102.66	93.56	9.10	10%	126.74	(24.1)	-19%
Variable O&M Sales	27.81	27.13	0.68	3%	25.61	2.2	9%
Fixed Payment Sales (\$/MW-mo)*	21.33	20.89	0.44	2%	20.44	0.9	4%
Variable Fuel Cost	106.45	95.11	(11.34)	-12%	127.67	21.2	17%
Variable Margin	0.20	0.22	(0.03)	-12%	0.18	0.01	7%

WKPP							
Variable Fuel Sales	106.14	94.58	11.56	12%	129.21	(23.1)	-18%
Variable O&M Sales	18.27	17.35	0.92	5%	17.00	1.3	7%
Fixed Payment Sales (\$/MW-mo)*	27.81	28.11	(0.30)	-1%	22.07	5.7	26%
Variable Fuel Cost	107.19	94.29	(12.90)	-14%	129.21	22.0	17%
Variable Margin	0.09	0.10	0.01	5%	0.12	(0.03)	-22%

JPPC							
Variable Fuel Sales	134.30	120.20	14.10	12%	172.50	(38.2)	-22%
Variable O&M Sales	15.80	15.70	0.10	1%	15.00	0.8	5%
Fixed Payment Sales (\$/MW-mo)*	17.70	17.60	0.10	1%	17.90	(0.2)	-1%
Variable Fuel Cost	112.90	101.10	(11.80)	-12%	142.80	29.9	21%
Variable Margin	0.38	0.38	-	0%	0.60	(0.22)	-37%

Current Month Consolidated Income Statement vs. Budget and vs. Prior Year

May 31, 2023

Income Statements - US\$'000	Actual	Budget	Var	%	2022	Var	%
Revenues							
Fixed Payment Income	5,522	5,434	88	2%	5,409	113	2%
Variable Fuel	11,993	7,239	4,754	66%	8,942	3,051	34%
Variable O&M	2,334	1,415	919	65%	1,041	1,293	124%
Electric Mobility Sales	3	-	3	100%	0	3	821%
Total revenues	19,852	14,088	5,764	41%	15,392	4,460	29%
Variable costs							
Fuel	11,768	6,912	(4,856)	-70%	8,296	(3,472)	-42%
Energy Purchase	1	-	(1)	100%	0	(1)	-443%
Variable margin	8,083	7,176	907	13%	7,096	987	14%
Fixed costs							
<u>O&M</u>							
Maintenance Expenses	1,994	2,633	639	24%	1,184	(810)	-68%
Lubricants & Chemicals	533	398	(135)	-34%	340	(193)	-57%
<u>Labor</u>							
Plants	1,138	1,099	(39)	-4%	1,045	(93)	-9%
Head Office	189	182	(7)	-4%	162	(27)	-17%
<u>G&A</u>							
Plants G&A	316	335	19	6%	213	(103)	-48%
Head Office G&A	164	164	0	0%	175	11	6%
Legal Fees	-	4	4	100%	-	-	100%
Insurance	440	449	9	2%	388	(52)	-13%
Other (Income) Expense	31	17	(14)	-81%	68	37	54%
Total fixed costs	4,805	5,281	476	9%	3,575	(1,230)	-34%
EBITDA	3,278	1,895	1,383	73%	3,521	(243)	-7%
D&A	1,777	1,691	(86)	-5%	1,729	(48)	-3%
Interests Expenses	715	520	(195)	-37%	529	(186)	-35%
Interest Income	(3)	(13)	(10)	77%	(4)	(1)	16%
Income before taxes	789	(303)	1,092	-360%	1,267	(478)	-38%
Income tax	315	(101)	(416)	413%	519	204	39%
Net Income	474	(202)	676	-334%	748	(274)	-37%

YTD Consolidated Income Statement vs. Budget and vs. Prior Year

Income Statements - US\$'000	Actual	Budget	Var	%	2022	Var	%
Revenues							
Fixed Payment Income	27,620	27,158	462	2%	26,812	808	3%
Variable Fuel	45,138	38,563	6,575	17%	53,304	(8,166)	-15%
Variable O&M	8,683	7,775	908	12%	7,963	720	9%
Electric Mobility Sales	10	-	10	100%	2	8	363%
Total revenues	81,451	73,496	7,955	11%	88,080	(6,629)	-8%
Variable costs							
Fuel	43,641	36,927	(6,714)	-18%	51,183	7,542	15%
Energy Purchase	7	-	(7)	100%	1	(6)	-458%
Variable margin	37,803	36,569	1,234	3%	36,896	907	2%
Fixed costs							
<u>O&M</u>							
Maintenance Expenses	6,594	8,837	2,243	25%	6,585	(9)	0%
Lubricants & Chemicals	2,875	1,941	(934)	-48%	1,732	(1,143)	-66%
<u>Labor</u>							
Plants	6,121	6,165	44	1%	5,249	(872)	-17%
Head Office	1,229	1,218	(11)	-1%	1,131	(98)	-9%
<u>G&A</u>							
Plants G&A	995	1,412	417	30%	890	(105)	-12%
Head Office G&A	525	559	34	6%	526	1	0%
Legal Fees	15	17	2	10%	5	(10)	-182%
Insurance	2,183	2,245	62	3%	1,922	(261)	-14%
Other (Income) Expense	185	78	(107)	-137%	18	(167)	-917%
Total fixed costs	20,722	22,472	1,750	8%	18,059	(2,663)	-15%
EBITDA	17,081	14,097	2,984	21%	18,837	(1,754)	-9%
D&A	8,788	8,506	(282)	-3%	8,573	(214)	-2%
Interests Expenses	3,436	2,667	(769)	-29%	2,540	(896)	-35%
Interest Income	(11)	(66)	(55)	84%	(159)	(147)	93%
Income before taxes	4,868	2,990	1,878	63%	7,883	(3,015)	-38%
Income tax	1,456	997	(459)	-46%	2,984	1,528	51%
Net Income	3,412	1,993	1,419	71%	4,899	(1,487)	-30%

Discussion and Analysis Actual vs. Budget

Variable Margin – Month

	JEP			WKPP			JPPC			Fuel Valuation Adjustment			Total		
	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Fixed Payment Income	2,639	2,595	44	1,826	1,844	(18)	1,057	995	62	-	-	-	5,522	5,434	88
Fuel Margin	(7)	(33)	26	(11)	12	(23)	243	348	(105)	-	-	-	225	326	(101)
Variable O&M	1,079	449	630	797	638	159	458	327	131	-	-	-	2,334	1,415	919

JPPC's positive fixed payment income variance is due to higher than budgeted dependable capacity of 59.42 MW versus 56.39MW.

JEP's positive variance is due to higher than budgeted KMA CPI and US GDP adjusted Price index. WKPP's lower than budgeted capacity adjustments accounted for the negative variance in fixed payment income.

Fuel margin was below budget by \$101k. This was mainly due to JPPC's lower fuel margin (\$105k) caused by a much lower than budgeted tariff heat rate (actual 8,738 vs 10,223).

The higher than budgeted variable O&M is due mainly to positive variance at:

- JEP (\$630k) caused by higher than budgeted power generation (actual 38.99 Gwh vs budget 16.51 Gwh).
- WKPP (\$159k) caused by higher than budgeted power generation (actual 42.11 Gwh vs 36.55 Gwh).
- JPPC (\$131k) caused partly by higher than budgeted power generation (actual 23.32 Gwh vs 18.88 Gwh) and supplemental payment – unit start (\$56k).

Variable Margin - YTD

	JEP			WKPP			JPPC			Fuel Valuation Adjustment			Total		
	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Fixed Payment Income	13,265	12,991	274	9,107	9,205	(98)	5,248	4,962	286	-	-	-	27,620	27,158	462
Fuel Margin	(460)	(177)	(283)	(192)	51	(243)	2,114	1,761	353	34	-	34	1,497	1,636	(139)
Variable O&M	3,371	3,092	279	3,348	3,089	259	1,964	1,594	370	-	-	-	8,683	7,775	908

JPPC's positive fixed payment income variance is due to higher than budgeted dependable capacity of 59.42 MW versus 56.39MW. JEP's positive variance is due to higher than budgeted KMA CPI (actual 8,930 vs budget 7,949) and US GDP adjusted Price index (actual 168.30 vs budget 160.12). WKPP's lower than budgeted capacity adjustments accounted for the negative variance in YTD fixed payment income.

Fuel margin was below budget by \$139k. JEP's lower fuel margin (\$283k) is due to higher than budget diesel cost (\$205k) and higher than budgeted heat rate (actual 8,331 vs budget 8,200). WKPP's lower fuel margin (\$243k) is due to the LHV impact of fuel consumed. These were offset partially by JPPC's higher fuel margin (\$353k), due to heat rate differential between what was billed to JPS (9,112) and based on actual consumption (7,937).

The higher than budgeted variable O&M is due mainly to negative variance at:

- JPPC (\$370k) caused mainly by higher than budgeted supplemental unit payment (\$258k) and higher than budgeted power generation (actual 98.59 Gwh vs 92.03 Gwh).
- JEP (\$279k) caused by higher than budgeted power generation (actual 121.23 Gwh vs budget 113.99 Gwh).
- WKPP (\$259k) caused by higher than budgeted power generation (actual 183.26 Gwh vs budget 178.03 Gwh) and higher than budgeted CPI.

Fixed Cost – Month

	JEP			WKPP			JPPC			EVP			Total		
O&M	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Maintenance Expenses	618	1,079	461	911	748	(163)	465	806	341	-	-	-	1,994	2,633	639
Lubricants & Chemicals	149	120	(29)	120	88	(32)	265	190	(75)	-	-	-	533	398	(135)

The positive variance in Maintenance Expenses for the month of \$639k is due to:

- Positive variance at JEP (\$461k), mainly due to:
 - (1) Positive variance of \$376k on Major Maintenance as a result of timing difference for DG#3 168k that was budgeted for this month but was completed earlier in the year.
 - (2) Positive variance of \$153k on Minor Maintenance mainly due to lower than budgeted Parts Engine – Planned and Parts Auxiliary – Planned costs, offset partially by
 - (3) Negative variance of \$60k on Forced Cost – Other.
- Positive variance at JPPC (\$341k) due to:
 - (1) Positive variance on Auxiliary – Planned (\$424k) mainly due to rescheduled boiler tube inspection and repairs, offset partially by
 - (2) Negative variance on Engine – Planned (\$84k) because of higher than budgeted repairs re camshaft.

These variances were reduced by:

- Negative variance at WKPP (\$163k) due to:
 - (1) Negative variance of \$117k on Minor Maintenance mainly due to DG#6 rotor rewinding.
 - (2) Negative variance of \$59k on Reconditioning – pumps, compressors etc due to timing differences.

The negative variance on Lubricants & Chemicals (\$135k) is due to:

- (1) Higher than budgeted lube oil costs at JEP (\$83k), WKPP (\$40k) and JPPC (\$33k),
- (2) Higher than budgeted cylinder oil costs (\$52k) at JPPC, offset by
- (3) Lower than budgeted chemical costs at JEP (\$54k)

Fixed Cost – YTD

	JEP			WKPP			JPPC			EVP			Total		
O&M	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Maintenance Expenses	2,207	3,182	975	2,847	3,107	260	1,539	2,548	1,009	2	-	(2)	6,594	8,837	2,243
Lubricants & Chemicals	844	508	(336)	732	506	(226)	1,299	927	(372)	-	-	-	2,875	1,941	(934)

The positive variance in Maintenance Expenses YTD of \$2,243k is due to:

- Positive variance at JPPC (\$1,009k) mainly due to:
 - (1) Positive variance on Auxiliary – Planned (\$532k) mainly due to the rescheduled boiler tube inspection and repairs as mentioned above.
 - (2) Positive variance on Building Maintenance (\$229k) because of timing difference in Corrosion Prevention painting.
 - (3) Positive variance on Steam Turbine (\$143k) because of rescheduled Steam Turbine Annual Inspection (run hours based).
 - (4) Positive variance on Reconditioning costs (\$94k).
- Positive variance at JEP (\$975k) mainly due to:
 - (1) Positive variance of \$792k on Minor Maintenance costs due to lower than budgeted Parts Engine – Planned and Parts Auxiliary – Planned costs.
 - (2) Lower than budgeted costs for DG#32 168k major overhaul (\$210k).
- Positive variance at WKPP (\$260k) mainly due to:
 - (1) Positive variance of \$311k on Minor Maintenance costs due to lower than budgeted Parts Engine – Planned, Parts Auxiliary – Planned and Non-Capital tools costs, reduced by
 - (2) Negative variance of \$69k on Reconditioning costs.

The negative variance on Lubricants & Chemicals (\$934k) is due to:

- (1) Higher than budgeted lube oil costs at JEP (\$386k), WKPP (\$260k) and JPPC (\$144k)
- (2) Higher than budgeted cylinder oil costs at JPPC (\$303k) offset partly by
- (3) Lower than budgeted chemical costs at JPPC (\$61k), JEP (\$50k) and WKPP (\$34k).

Major Maintenance

Plant O&M	Units	Budgeted Major Maintenances (US\$000)											
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23
JEP	DG#3 168k					440							
	DG#7 144k								440				
WKPP	DG#1 72k			401									
	DG#4 72k							401					
	DG#6 72k	401											
JPPC	DG#1												
Total		401	-	401	-	440	-	401	440	-	-	-	-

Plant O&M	Units	Major Maintenances Performed (US\$000)											
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23
JEP	DG#3 168k	125	41			64							
	DG#2 144k	20	1	21									
	DG#8 144k		(3)										
	DG#7 144k												
WKPP	DG#1 72k			372	23	10							
	DG#4 72k												
	DG#6 72k		435	3									
JPPC	DG#1												
Total		145	474	396	23	74	-	-	-	-	-	-	-

Labour- Month

Labour Cost	Actual	Budget	Var
JEP	528	493	(35)
JPPC	319	302	(17)
WKPP	291	304	13
Head Office	189	182	(7)
Total	1,327	1,281	(46)

The higher than budgeted cost of \$46k for the month is a result of:

- 1) Negative variance at JEP (\$35k) as a result of lower than budgeted exchange rate (actual JA\$155.83:US\$1 vs budget (JA\$152.20:US\$1), resulting in higher US\$ conversion costs, and higher than budgeted overtime costs (\$11k).
- 2) Negative variance at JPPC (\$17k) due to higher than budgeted overtime costs (\$19k), and higher uniform expenses (\$18k) due to timing differences, offset partially by savings in basic salary (\$28k).

These variances were offset partially by:

- 3) Positive variance at WKPP (\$13k) due mainly to savings in basic salary (\$10k)

Labour- YTD

Labour Cost	Actual	Budget	Var
JEP	2,871	2,796	(75)
JPPC	1,508	1,666	158
WKPP	1,742	1,703	(39)
Head Office	1,229	1,218	(11)
Total	7,350	7,383	33

The lower than budgeted cost of \$33k YTD is a result of:

- 1) Positive variance at JPPC (\$158k) due mainly to lower basic salary (\$151k) and lower uniform cost (\$39k) caused by timing differences, offset partially by higher than budgeted canteen costs (\$42k).
- 2) Negative variance at JEP (\$75k) due mainly to higher than budgeted overtime costs (\$92k), basic salary costs (\$52k) and casual labour (\$15k), reduced by lower than budgeted uniform costs (\$93k) due to timing differences.
- 3) Negative variance at WKPP (\$39k) due mainly to higher than budgeted casual labour (\$41k) and overtime costs (\$31k), reduced by lower than budgeted basic salary costs (\$33k).

Administration – Month

General Admin	Actual	Budget	Var
JEP	120	134	14
JPPC	104	95	(9)
WKPP	92	106	14
Head Office et al	164	164	0
Legal Fees	-	4	4
Insurance	440	449	9
Total	920	952	32

Administration cost for the month showed a favourable variance of \$32k, due mainly to positive variances at JEP & WKPP.

- JEP's positive variance (\$14k) is due mainly to:
 - (i) Lower than budgeted training costs (\$25k), offset by
 - (ii) Higher than budgeted professional fees (\$5k), vehicle expenses (\$3k) and office expenses (\$3k).

- WKPP'S positive variance (\$14k) is due mainly to:
 - i) Lower than budgeted training costs (\$10k).
 - ii) Lower than budgeted utility expenses (\$8k).

Administration – YTD

General Admin	Actual	Budget	Var
JEP	316	449	133
JPPC	317	444	127
WKPP	362	519	157
Head Office et al	525	559	34
Legal Fees	15	17	2
Insurance	2,183	2,245	62
Total	3,718	4,233	515

Administration cost YTD showed a favourable variance of \$515k.

- WKPP'S positive variance (\$157k) is due mainly to:
 - (i) Lower than budgeted training costs (\$49k).
 - (ii) Lower than budgeted environmental related expenses (\$38k).
 - (iii) Lower than budgeted communication expenses (\$27k).
 - (iv) Lower than budgeted computer related costs (\$24k).
 - (v) Lower than budgeted water utility costs (\$22k).

- JEP's positive variance (\$133k) is due mainly to:
 - (i) Lower than budgeted training costs (\$80k).
 - (ii) Lower than budgeted computer related expenses (\$27k)
 - (iii) Lower than budgeted CSR costs (\$20k) and donations (\$12k)

- JPPC's positive variance (\$127k) is due mainly to:
 - (i) Lower than budgeted communication and Information Technology costs (\$71k).
 - (ii) Lower than budgeted training costs (\$42k)

- The positive variance for Insurance (\$62k) is due to the timing impact of budgeted increase for the 2023/24 insurance period.

Other (income)/Expenses – Month.

Other (Income)/Expenses	Actual	Budget	Var
JEP	(47)	(13)	34
JPPC	39	3	(36)
WKPP	39	27	(12)
Head Office	0	-	(0)
Total	31	17	(14)

Other (Income)/Expenses for the month showed an unfavourable variance of \$14k.

JPPC's negative variance of \$36k is due mainly to actual foreign exchange loss of \$39k.

WKPP's negative variance of \$12k is due mainly to an actual foreign exchange loss of \$17k versus a budgeted loss of \$9k.

JEP's positive variance of \$34k is due mainly to an actual foreign exchange gain of \$29k versus a budgeted loss of \$3k.

Other (Income)/Expenses – YTD

Other (Income)/Expenses	Actual	Budget	Var
JEP	(141)	(67)	74
JPPC	252	10	(242)
WKPP	74	135	62
Head Office	1	-	(1)
Total	185	78	(107)

Other (Income)/Expenses YTD showed an unfavourable variance of \$107k, due to:

JPPC's negative variance of \$242k due to foreign exchange losses incurred (\$144k) and the write off (loss on disposal) of eight cylinder liners (\$104k), offset partially by

JEP's positive variance of \$74k, due mainly to an actual foreign exchange gain of \$30k versus a budgeted foreign exchange loss of \$13k as well as gain on disposal of motor vehicle (\$18k).

WKPP's positive variance of \$62k, due mainly to an actual foreign exchange gain/loss of \$0k versus a budgeted exchange loss of \$42k, as well as gain on disposal of motor vehicle (\$30k).

Depreciation, Amortisation, Interest and Taxes – Month

	JEP			WKPP			JPPC			CACAO JEP			CACAO JPPC/COL/EVP			Total		
	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Depreciation and Amortization	771	703	(68)	675	647	(28)	329	341	12	(13)	-	13	16	-	(16)	1,777	1,691	(86)
Net Interest Expense (Income)	461	325	(136)	191	145	(46)	61	37	(24)	(1)	-	1	0	-	(0)	712	507	(205)
Income Tax	-	-	-	-	-	-	64	(68)	(132)	251	(33)	(284)	-	-	-	315	(101)	(416)

The negative variance of \$86k for Depreciation is due mainly to JEP's negative variance of \$68k, because of an adjustment to ensure alignment with the end of the PPA. This adjustment was done after the finalisation of the budget.

The negative variance of \$205k for Net interest expense/income is mainly due to higher than budgeted interest rates on the bonds (actual 10.88% vs budget 8.0%) and the syndicated loans (actual 10.78% vs budget 8.0%)

The negative variance for taxation of \$416k is mainly due to negative variance for CACAO JEP (\$284k) and for JPPC (\$132k). CACAO JEP's negative variance is due to higher current tax expenses (actual \$856k vs budget \$326k) caused by higher than budgeted net income in JEP (actual net income \$505k vs budgeted net loss \$442k), reduced partially by higher than budgeted reduction in deferred tax liability (actual \$605k vs budget \$359k).

JPPC's negative variance is a result of higher than budgeted current tax expense (actual \$85k vs budget tax recoverable of \$24k) due to higher than budgeted net income before tax (actual net income \$84k vs budgeted net loss of \$204k). There was also a lower than budgeted increase in deferred tax asset (actual increase \$21k vs budgeted increase \$44k)

Depreciation, Amortisation, Interest and Taxes – YTD

	JEP			WKPP			JPPC			CACAO JEP			CACAO JPPC/COLIEVP			Total		
	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Depreciation and Amortization	3,815	3,551	(264)	3,321	3,252	(69)	1,638	1,703	65	(66)	-	66	80	-	(80)	8,788	8,506	(282)
Net Interest Expense (Income)	2,238	1,644	(594)	1,014	767	(247)	176	191	15	(2)	-	2	0	-	(0)	3,425	2,601	(824)
Income Tax	-	-	-	-	-	-	804	110	(694)	652	887	235	-	-	-	1,456	997	(459)

The negative variance of \$282k for Depreciation is due mainly to JEP's negative variance of \$264k, because of an adjustment to ensure alignment with the end of the PPA. This adjustment was done after the finalisation of the budget.

The negative variance of \$824k for Net interest expense/income is mainly due to higher than budgeted interest rates on the bonds (actual 10.54% vs budget 8.0%) and the syndicated loans (actual 10.52% vs budget 8.0%)

The negative variance for taxation of \$459k is due to negative variance for JPPC (\$694k), offset partially by positive variance for CACAO JEP (\$235k). JPPC's negative variance is a result of higher than budgeted current tax expense (actual \$965k vs budget \$327k) due to higher than budgeted net income before tax (actual net income \$2,134k vs budget \$330k). There was also a lower than budgeted increase in deferred tax asset (actual increase \$161k vs budgeted increase \$217k).

CACAO JEP's positive variance is due to higher than budgeted reduction in Deferred tax liability (actual \$2,335k vs budget \$1,815k), offset partially by higher than budgeted current tax expense (actual \$2,987k vs budget \$2,702k) due in part to higher than budgeted net income in JEP (actual net income \$1,006k vs budget \$732k).

Segment Report Month

	JEP			WKPP			JPPC			CACAO (Holdings,JPPC & JAM), COL & EVP & Fuel Adj.			Total		
	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Fixed Payment Income	2,639	2,595	44	1,826	1,844	(18)	1,057	995	62	-	-	-	5,522	5,434	88
Variable Fuel	4,174	1,545	2,629	4,779	3,457	1,323	3,040	2,237	803	-	-	-	11,993	7,239	4,754
Variable O&M	1,079	449	629	797	638	159	458	327	131	-	-	-	2,334	1,415	919
Electric Mobility Sales	-	-	-	-	-	-	-	-	-	3	-	3	3	-	3
Total Revenues	7,891	4,590	3,302	7,403	5,939	1,464	4,555	3,559	996	3	-	3	19,852	14,088	5,764
Fuel Cost	4,181	1,578	2,602	4,790	3,445	1,345	2,797	1,889	908	-	-	-	11,768	6,912	4,856
Energy Purchase	-	-	-	-	-	-	-	-	-	1	-	1	1	-	1
Variable Margin	3,710	3,011	699	2,613	2,494	119	1,758	1,670	88	2	-	2	8,083	7,176	907
O&M	766	1,199	433	1,031	836	(195)	730	996	266	-	-	-	2,527	3,031	504
Labor	717	675	(42)	291	304	13	319	302	(17)	-	-	-	1,327	1,281	(46)
G&A	538	565	28	180	192	12	197	195	(2)	5	-	(5)	920	952	32
Other (Income) Expense	(47)	(13)	34	39	27	(12)	39	3	(36)	0	-	(0)	31	17	(13)
EBITDA	1,738	585	1,153	1,072	1,136	(63)	473	174	299	(4)	-	(4)	3,278	1,895	1,384

Segment Report YTD

	JEP			WKPP			JPPC			CACAO (Holdings,JPPC & JAM), COL & EVP & Fuel Adj.			Total		
	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget	Var
Fixed Payment Income	13,265	12,991	274	9,107	9,205	(98)	5,248	4,962	286	-	-	-	27,620	27,158	462
Variable Fuel	12,445	10,664	1,780	19,451	16,838	2,614	13,242	11,061	2,181	-	-	-	45,138	38,563	6,575
Variable O&M	3,371	3,092	279	3,348	3,089	259	1,964	1,594	370	-	-	-	8,683	7,775	908
Electric Mobility Sales	-	-	-	-	-	-	-	-	-	10	-	10	10	-	10
Total Revenues	29,081	26,748	2,333	31,906	29,131	2,775	20,454	17,617	2,837	10	-	10	81,451	73,496	7,955
Fuel Cost	12,904	10,841	2,064	19,643	16,786	2,857	11,128	9,300	1,828	(34)	-	(34)	43,641	36,927	6,714
Energy Purchase	-	-	-	-	-	-	-	-	-	7	-	7	7	-	7
Variable Margin	16,177	15,907	270	12,262	12,345	(82)	9,326	8,317	1,009	38	-	38	37,803	36,569	1,235
O&M	3,051	3,689	639	3,579	3,613	34	2,838	3,475	637	2	-	(2)	9,469	10,777	1,309
Labor	4,100	4,014	(86)	1,741	1,703	(39)	1,508	1,666	158	-	-	-	7,350	7,383	33
G&A	2,109	2,345	237	790	947	157	780	941	161	40	-	(40)	3,718	4,233	515
Other (Income) Expense	(141)	(67)	74	74	135	62	252	10	(242)	1	-	(1)	185	78	(107)
EBITDA	7,059	5,927	1,134	6,079	5,948	131	3,949	2,225	1,723	(5)	-	(5)	17,081	14,097	2,984

Cacao Holdings
Unaudited Consolidated Balance Sheet
May 31, 2023

	Unaudited 2023	Audited December 2022
Assets		
Current assets		
Cash and cash equivalents	7,365,280	1,075,234
Restricted cash and investment	13,816,996	13,821,832
Trade and other receivables	25,493,196	20,496,063
Due from ultimate parent	315,821	315,821
Recoverable taxes	546,274	543,431
Inventories	26,431,302	27,867,405
Prepaid expenses, mainly prepaid insurance	3,623,979	5,403,148
Total current assets	<u>77,592,848</u>	<u>69,522,934</u>
Non-current assets		
Deferred Tax Asset	5,912,326	5,751,854
Right of use Asset	1,377,414	1,507,098
Intangible assets (intangible assets & goodwill)	47,011,271	47,933,706
Property, plant and equipment	88,228,578	94,241,927
Total non-current assets	<u>142,529,589</u>	<u>149,434,585</u>
Total assets	<u>220,122,437</u>	<u>218,957,519</u>
Liabilities and Equity		
Current liabilities		
Current portion of long-term debt (incl finance lease)	16,950,533	16,927,441
Current portion Lease Liability- Right of use Asset	247,762	242,999
Trade and other payables (incl taxation payable)	38,451,423	32,555,224
Deferred Revenue	3,967	2,209
Due to Related Party - Evergo Holdings	986,823	589,913
Total current liabilities	<u>56,640,508</u>	<u>50,317,786</u>
Non-current liabilities		
Long-term debt (incl finance lease)	53,971,655	58,276,192
Lease Liability- Right of use Asset	1,119,013	1,249,240
Deferred income tax liabilities	24,370,962	26,706,322
Total liabilities	<u>136,102,138</u>	<u>136,549,540</u>
Equity attributable to the owner of the parent:		
Common stock	820	820
Shareholders Equity	7,303,411	7,303,411
Contributed Capital	63,014,005	63,014,005
Retained earnings	13,702,063	12,089,743
Total equity attributable to the owner of the parent	<u>84,020,299</u>	<u>82,407,979</u>
Total equity and liabilities	<u>220,122,437</u>	<u>218,957,519</u>

Cacao Holdings
Unaudited Consolidated Cash Flow
May 31, 2023

	Qtr 1	April	May	YTD	YTD
	Actual	Actual	Actual	Actual	Budget
Cash flows from operating activities					
Profit before income tax	2,676,913	1,402,302	789,348	4,868,563	2,989,936
Adjustments to reconcile profit before income tax to net cash					
Cash provided by operating activities					
Depreciation and amortization	4,617,755	1,550,703	1,567,460	7,735,918	7,556,952
Impairment of Goodwill	-	-	-	-	-
Amortization of Intangibles	553,461	184,486	184,488	922,435	949,815
Amortization of debt issuance cost	76,787	23,852	24,415	125,054	161,322
Finance costs	1,937,610	632,455	680,786	3,250,851	2,618,402
Loss/(Gain) in disposal of fixed assets	56,383	-	-	56,383	-
Changes in assets and liabilities					
Accounts receivable	1,348,782	(4,506,708)	(1,839,207)	(4,997,133)	440,788
Inventories	973,423	113,303	349,377	1,436,103	(442,929)
Prepaid expenses and other assets	1,138,891	734,360	(94,082)	1,779,169	(390,293)
Due from Parent Company	-	-	-	-	-
Trade and other payables	(599,595)	3,919,416	2,123,490	5,443,311	3,454,842
Deferred Revenue	1,199	535	24	1,758	-
Due to related party - Evergo Holdings	220,910	176,000	-	396,910	-
Finance costs and taxes paid					
Interests paid	(1,339,262)	(1,719,982)	(59,046)	(3,118,290)	(2,579,289)
Taxes paid	(3,634,591)	-	-	(3,634,591)	(3,996,517)
Net cash provided by operating activities	8,028,666	2,510,722	3,727,053	14,266,441	10,763,029
Cash flows from investing activities					
Additions of property, plant and equipment	(1,264,748)	(200,886)	(365,900)	(1,831,534)	(1,755,245)
Proceeds from sale of fixed assets	52,582	-	-	52,582	-
Lease Liability - Right of Use Asset	(73,202)	(26,203)	(30,822)	(130,227)	-
Right of Use Asset	78,996	25,344	30,107	134,447	-
Restricted cash and investment	(3,325,363)	3,330,155	44	4,836	982,965
Net cash used in investing activities	(4,531,735)	3,128,410	(366,571)	(1,769,896)	(772,280)
Cash flows from financing activities					
Contributed Capital					
Dividend Distribution	(1,800,000)	-	-	(1,800,000)	(1,817,000)
Change in long term loans	(1,099,632)	(3,034,796)	(272,071)	(4,406,499)	(4,815,636)
Net cash provided by financing activities	(2,899,632)	(3,034,796)	(272,071)	(6,206,499)	(6,632,636)
Increase/Decrease in cash during the period	597,299	2,604,336	3,088,411	6,290,046	3,358,113
Cash at the beginning of period	1,075,234	1,672,533	4,276,869	1,075,234	1,249,187
Cash at the end of the period	1,672,533	4,276,869	7,365,280	7,365,280	4,607,300

Loan Summary

Type of Borrowing	Company	Issuance date	Maturity date	Issued amount	Outstanding amount as of 5/31/23	Outstanding amount as of 12/31/22	Rate	Actual 3-month libor rate as at 4/14/23 and 03/29/23	Rate Type
Corporate Bond	JEP	18-Jan-18	18-Jan-25	42,500,000	42,500,000	42,500,000	5.62% + Libor	5.26%	Variable
Syndicated Loan	JEP	14-Dec-17	14-Dec-24	20,000,000	5,833,333	6,666,667	5.62% + Libor	5.16%	Variable
Credit Line	JEP	8-Dec-22	8-Dec-23	5,000,000	5,000,000	5,000,000	8.00%	-	Fixed
Syndicated Loan	WKPP	14-Dec-17	14-Dec-24	63,000,000	18,375,000	21,000,000	5.62% + Libor	5.16%	Variable
Credit Line	WKPP	31-Mar-23	31-Mar-24	3,000,000	3,000,000	1,500,000	8.00%	-	Fixed
Bank Borrowing	JPPC	24-Sep-18	24-Sep-24	18,000,000	4,000,000	5,250,000	5.25%	-	Fixed
Credit Line	JPPC	31-Mar-23	31/6/2023	3,000,000	1,500,000	-	8.00%	-	Fixed
Total Outstanding				154,500,000	80,208,333	81,916,667			

JPPC loan facility is to be repaid in equal monthly instalments within 6 years from the date of disbursement. Interest is payable monthly, starting October 2018 at a fixed rate of 5.25%.

WKPP and JEP syndicated loan facility is to be repaid within 7 years with a moratorium of 15 months from the date of disbursement. The loan is repayable in 24 equal quarterly instalments commencing on the next interest payment date following the moratorium period. Interest is payable quarterly, starting March 31, 2018 at a variable rate of libor plus 5.62%.

Type of Borrowing	Company	Debt Service Coverage Ratio		Long Term Debt to Equity Ratio		Net Debt to EBITDA Ratio	
		Actual	Target	Actual	Target	Actual	Target
Syndicated Loan	JEP	2.09x	1.20x	60:40	75:25	-	-
Syndicated Loan	WKPP	1.30x	1.20x	20:80	75:25	-	-
Bank Borrowing	JPPC	2.41x	1.20x	-	-	0.5x	≤ 3.0

Company	Units	Projected Debt Service												
		Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	TOTAL
JEP	Interest	1,051,277		145,636	1,108,056		123,963	852,950		188,222	852,950		91,185	4,414,240
	Principal			695,833	137,500		833,333			833,333			833,333	3,333,333
WKPP	Interest				549,405		378,107			328,420			334,647	1,590,579
	Principal				2,625,000		2,625,000			2,625,000			2,625,000	10,500,000
JPPC	Interest	24,380	23,158	20,101	21,000	19,202	25,238	23,584	23,125	21,428	19,882	17,617	22,632	261,346
	Principal	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	3,000,000
Total		1,325,657	273,158	1,111,570	4,690,961	269,202	4,235,641	1,126,534	273,125	4,246,403	1,122,832	267,617	4,156,797	23,099,498