



Financial Monthly Report
July 2023

**Budget figures compare to Energas' Board approved budget.*

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I. Financial and Operating Highlights

A) Month

Financial Summary	Actual	Budget	Variation	%	2022	Variation	%
<u>Values in US\$ Million</u>							
Revenues	14.7	24.0	(9.3)	-38.9%	24.4	(9.7)	-39.8%
Variable costs	9.2	18.8	(9.6)	-51.1%	16.9	(7.7)	-45.6%
Margin	5.5	5.2	0.3	5.3%	7.4	(2.0)	-26.7%
EBITDA	3.7	3.8	(0.1)	-2.6%	5.4	(1.7)	-31.7%
Net Income	2.0	1.9	0.2	9.0%	3.4	(1.4)	-40.1%
Operational Data	Actual	Budget	Variation	%	2022	Variation	%
<u>Energy Balance (GWh)</u>							
Sales	116.1	164.8	(48.7)	-29.5%	155.7	(39.5)	-25.4%
Invoiced Capacity (MW-mo)	220.1	216.3	3.8	1.7%	219.1	0.9	0.4%
<u>Prices (US\$/MWh)</u>							
Average sales price	103.0	109.4	(6.3)	-5.8%	139.2	(36.1)	-26.0%
Capacity (\$/MW-mo)	9,992	9,923	69	0.7%	9,796	196	2.0%
Generation fuel cost	74.4	103.9	(29.5)	-28.4%	101.5	(27.1)	-26.7%
Energy Margin	28.6	5.5	23.1	422.5%	37.6	(9.0)	-24.0%
EBITDA Margin	32.0	23.1	8.8	38.2%	34.9	(3.0)	-8.5%
<u>Fuel (LNG)</u>							
MMBTU consumption	961	1,344	(383)	-28.5%	1,283	(321.5)	-25.1%
Heat Rate	8,274	8,154	121	1.5%	8,238	36.5	0.4%
Henry Hub	2.4	4.6	(2.1)	-46.8%	7.9	(5.5)	-69.3%

B) YTD

Financial Summary	Actual	Budget	Variation	%	2022	Variation	%
<u>Values in US\$ Million</u>							
Revenues	115.9	166.9	(51.0)	-30.6%	136.8	(20.9)	-15.3%
Variable costs	82.7	133.5	(50.9)	-38.1%	104.7	(22.0)	-21.1%
Margin	33.2	33.4	(0.2)	-0.6%	32.1	1.1	3.5%
EBITDA	22.0	22.5	(0.5)	-2.1%	10.7	11.3	105.3%
Net Income	9.4	9.9	(0.5)	-5.2%	18.4	(9.0)	-49.0%
Operational Data	Actual	Budget	Variation	%	2022	Variation	%
<u>Energy Balance (GWh)</u>							
Sales	1,007.0	1,088.2	(81.2)	-7.5%	983	23.7	2.4%
Invoiced Capacity (MW-mo)	218.3	216.3	2.0	0.9%	215	3.3	1.5%
<u>Prices (US\$/MWh)</u>							
Average sales price	95.9	121.1	(25.2)	-20.8%	121.2	(25.3)	-20.9%
Capacity (\$/MW-mo)	9,916	9,879	36	0.4%	9,761	154	1.6%
Generation fuel cost	76.6	113.1	(36.5)	-32.3%	99.0	(22.3)	-22.6%
Energy Margin	19.2	7.9	11.3	143.0%	22.2	(3.0)	-13.5%
EBITDA Margin	21.8	20.6	1.2	5.8%	10.9	10.9	100.4%
<u>Fuel (LNG)</u>							
MMBTU consumption	8,277	8,868	(591)	-6.7%	8,044	233	2.9%
Heat Rate	8,219	8,149	70	0.9%	8,180	39	0.5%
Henry Hub	3.1	5.9	(2.8)	-47.8%	5.8	(2.7)	-46.9%

II. Current Month Income Statement vs Budget and vs Prior Year

P&L US\$000	MONTH						
	Actual	Budget	Variation	Var (%)	Prior year	Variation	Var (%)
Revenues							
Energy	11,967	18,023	(6,056)	-34%	21,665	(9,698)	-45%
Capacity	2,180	2,122	59	3%	2,139	41	2%
Commercial Revenues	511	1,595	(1,085)	-68%	548	(37)	-7%
Other	-	2,260	(2,260)	-100%	-	-	N/A
Total Revenues	14,658	23,999	(9,342)	-39%	24,352	(9,694)	-40%
Variable Costs							
Fuel	(8,645)	(17,121)	8,476	-50%	(15,805)	7,160	-45%
Commercial Costs	(554)	(1,697)	1,143	-67%	(1,104)	550	-50%
Total Variable Costs	(9,199)	(18,818)	9,619	-51%	(16,909)	7,710	-46%
Variable Margin	5,458	5,181	277	5%	7,443	(1,984)	-27%
Labor Cost							
Plants O&M	(207)	(228)	21	-9%	(193)	(14)	7%
Head Office	(165)	(151)	(14)	9%	(127)	(38)	30%
Total Labor Costs	(372)	(379)	6	-2%	(320)	(52)	16%
Plant O&M							
Repair & Maintenance Grals	(408)	(220)	(188)	85%	(650)	242	-37%
Other Expenses	(394)	(127)	(267)	211%	(201)	(194)	96%
Total O&M	(802)	(347)	(455)	131%	(850)	48	-6%
Head Office G&A							
Office Operation Costs	(133)	(170)	37	-22%	(357)	224	-63%
Professional Services	(168)	(205)	36	-18%	(212)	44	-21%
Insurance	(269)	(268)	(0)	0%	(263)	(6)	2%
Total Office G&A	(570)	(643)	73	-11%	(832)	262	-32%
Total Fixed Costs	(1,745)	(1,369)	(376)	27%	(2,003)	258	-13%
EBITDA	3,714	3,813	(99)	-3%	5,440	(1,726)	32%
D&A	(834)	(828)	(6)	1%	(823)	(10)	1%
Net Interest Expense	(224)	(341)	117	-34%	(130)	(94)	72%
Other (Income) Expense	(21)	84	(105)	-125%	(10)	(12)	122%
Income before taxes	2,635	2,727	(93)	-3%	4,476	(1,842)	41%
Income Tax	(606)	(866)	260	30%	(1,087)	481	44%
Net income	2,029	1,861	168	9%	3,390	(1,361)	40%

III. YTD Income Statement vs Budget and vs Prior Year

P&L US\$000	Year-to-date						
	Actual	Budget	Variation	Var (%)	Prior year	Variation	Var (%)
Revenues							
Energy	96,543	131,733	(35,190)	-27%	119,186	(22,642)	-19%
Capacity	14,975	13,497	1,478	11%	13,848	1,128	8%
Commercial Revenues	4,373	9,583	(5,210)	-54%	3,440	933	27%
Other	-	12,121	(12,121)	-100%	332	(332)	-100%
Total Revenues	115,891	166,934	(51,042)	-31%	136,804	(20,913)	-15%
Variable Costs							
Fuel	(77,176)	(123,120)	45,943	-37%	(97,314)	20,137	-21%
Commercial Costs	(5,475)	(10,385)	4,910	-47%	(7,385)	1,910	-26%
Total Variable Costs	(82,651)	(133,505)	50,853	-38%	(104,699)	22,048	-21%
Variable Margin	33,240	33,429	(189)	-1%	32,105	1,135	4%
Labor Cost							
Plants O&M	(1,301)	(1,603)	302	-19%	(1,168)	(133)	11%
Head Office	(1,149)	(1,057)	(92)	9%	(984)	(165)	17%
Total Labor Costs	(2,450)	(2,660)	210	-8%	(2,152)	(298)	14%
Plant O&M							
Repair & Maintenance Grals	(2,121)	(2,313)	192	-8%	(12,710)	10,589	-83%
Other Expenses	(1,907)	(1,552)	(355)	23%	(1,823)	(84)	5%
Total O&M	(4,028)	(3,865)	(163)	4%	(14,534)	10,506	-72%
Head Office G&A							
Office Operation Costs	(908)	(1,030)	122	-12%	(1,297)	389	-30%
Professional Services	(2,032)	(1,541)	(491)	32%	(1,647)	(385)	23%
Insurance	(1,838)	(1,879)	41	-2%	(1,766)	(72)	4%
Total Office G&A	(4,779)	(4,450)	(328)	7%	(4,710)	(69)	1%
Total Fixed Costs	(11,257)	(10,975)	(281)	3%	(21,396)	10,139	-47%
EBITDA	21,984	22,454	(470)	-2%	10,710	11,274	105%
D&A	(5,828)	(5,797)	(31)	1%	(5,911)	83	-1%
Net Interest Expense	(1,896)	(2,449)	553	-23%	(681)	(1,215)	179%
Other (Income) Expense	344	587	(243)	-41%	17,651	(17,306)	-98%
Income before taxes	14,605	14,795	(190)	-1%	21,769	(7,164)	33%
Income Tax	(5,231)	(4,904)	(327)	-7%	(3,379)	(1,853)	-55%
Net income	9,374	9,891	(517)	-5%	18,391	(9,017)	49%

IV. MD&A

Key drivers for Income Statement variations vs Budget and other relevant discussions:

i. Month

- i)* Lower energy physical sales explained by the major maintenance in unit 20, originally budgeted for September 2023.
- ii)* US\$2.3 million less in additional gas revenues which does not affect margin figures as it is pass-through.
- iii)* Higher O&M expenses mainly due to: a) US\$315 thousand higher gas turbine expenses explained by the ongoing major maintenance in unit 20, originally budgeted for September 2023; b) US\$159 thousand higher balance of plant expenses.
- iv)* Lower Head Office expenses mainly explained by: a) US\$44 thousand lower legal expenses; b) US\$17 thousand lower professional dues expenses; c) US\$13 thousand lower VAT expenses.

ii. Year-to-date

- i)* US\$12.1 million less in additional gas revenues which does not affect margin figures as it is pass-through.
- ii)* Lower energy physical sales explained by the major maintenance in unit 20, originally budgeted for September 2023.

Major and Minor Maintenances Schedule + EOH Report

Units	Budgeted Major Maintenances (US\$000)											
	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23
10	-	-	-	-	-	-	-	-	-	-	-	-
20	-	-	-	-	-	-	-	-	13,034	-	-	-
30	-	-	-	-	-	-	-	-	-	-	-	-

Plant O&M	Performed Major and Minor Maintenances (US\$000)											
	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23
10	-	-	-	-	-	-	-					
20	-	-	-	-	-	-	-					
30	-	-	-	-	-	-	-					

The Long-Term Service Program with Siemens contemplates that Major Inspection Scheduled Outage of all units shall take place every 25,000 EOHs at a rate of 255.2 US\$ per EOH (298.7 US\$ per EOH indexed for 2023). EOHs shall be prepaid and expensed when the Major Inspection is performed. The table below reflects the monthly and accumulated EOHs per unit, the monthly payment for each unit and the cumulative prepayment for the current year.

US\$000	EOH Month	EOH Accum YTD	EOH Accum since last MM.	US\$ Payment Month	US\$ Payment Accum YTD	US\$ Payment since last MM.
Consumed EOH						
Energas 10	798	5,027	14,528	242	1,493	4,247
Energas 20	21	165	165	6	49	49
Energas 30	744	6,269	16,887	226	1,860	4,955
Total	1,563	11,461	31,580	474	3,402	9,251

V. Balance Sheet

Balance Sheet (US\$000)	Jul-23	Dec-22
Assets		
Cash and Cash Equivalents	7,472	41,299
Short-term Investments	-	715
Accounts Receivable ¹	82,424	64,811
Inventory	27,213	32,675
Prepaid Expenses	12,954	1,903
Deferred Income Tax (Asset)	3,254	3,810
Total Current Assets	133,317	145,214
Net PPE	95,827	101,593
Deferred Financing Cost	220	260
Other Assets ²	53,833	14,525
Total Fixed Assets	149,880	116,377
Total Assets	283,197	261,591
Liabilities and Equity		
Current Portion of Long Term Debt	2,228	4,456
Revolving Credit Loan Payable	34,300	32,500
Accounts Payable	37,936	7,493
Deferred Income Tax	22,500	19,241
Other Current Liabilities	6,457	9,376
Total Current Liabilities	103,421	73,066
Long Term Debt	23,860	23,860
Total Long-Term Liabilities	23,860	23,860
Total Liabilities	127,281	96,926
Shareholders' Equity	76,942	76,942
Retained Earnings	78,974	87,724
Total shareholders' equity	155,916	164,666
Total Liabilities and Equity	283,197	261,591

¹Includes anticipated payments of Income Taxes for US\$3.9MM and Tax Claim to the CDEE for US\$17.1MM due to change in law. US\$40.0 million AR from CDEE equivalent to 2.8 months based on current month's invoice. US\$21.4MM from LNG prepayment.

²Includes LTSP Advance Prepayment for US\$17.3MM (US\$16.5MM in prepayment parts and US\$0.8MM in advance payments).

Debt

Type of Borrowing	Issuance Date	Maturity Date	Issued Amount	Outstanding amount as of 07/31/2023	Outstanding amount as of 12/31/2022	Rate	Rate Type
Bank Borrowing	2019	2027	35,000	26,088	28,316	8.43%	Float
Credit Line	2020	2023	12,500	12,500	12,500	6.82%	Float
Credit Line	2020	2023	20,000	10,000	20,000	8.22%	Float
Credit Line	2023	2023	6,800	6,800	-	6.24%	Float
Credit Line	2023	2023	5,000	5,000	-	7.82%	Float

VI. Cash Flow

Cash Flow (US\$000)	Q1	Q2	Jul-23	2023 YTD	Budget YTD
Income before tax	4,932	7,038	2,635	14,605	14,795
Adjustments to conciliate the net income to the net cash					
Depreciation and amortization	2,493	2,501	834	5,828	5,797
(Increase) decrease in other assets	(14,198)	(16,855)	(5,602)	(36,655)	-
Net change in working capital	1,231	17,182	(19,617)	(1,204)	(8,219)
Net cash provided by operating activities	(5,542)	9,866	(21,750)	(17,426)	12,373
Acquisition/sale of property, plant and equipment	(17)	(4)	(1)	(21)	(400)
Short-term investments	715	-	-	715	-
Net cash used in investing activities	698	(4)	(1)	693	(400)
Revolving Credit Line ¹	6,800	(10,000)	5,000	1,800	-
Proceeds/Payment of debt	(1,114)	(1,114)	-	(2,228)	(2,228)
Dividends paid in cash ²	(16,667)	-	-	(16,667)	-
Net cash (used in) provided by financing activities	(10,981)	(11,114)	5,000	(17,095)	(2,228)
Net Decrease (Increase) in cash during the month	(15,824)	(1,252)	(16,751)	(33,828)	9,745
Cash and cash equivalents at the beginning of the period	41,299	25,475	24,223	41,299	32,786
Cash and cash equivalents at the end of the month	25,475	24,223	7,472	7,472	42,531

¹Scotiabank credit line proceeds of US\$6.8 million. Popular Bank credit line proceeds of US\$5.0 million. Payment of US\$10 million in credit line to Popular Bank.

²Dividends paid to InterEnergy, CEPIM, Inalla and Enerla according to their share.