



Financial Monthly Report
March 2023

**Budget figures compare to Energas' Board approved budget.*

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I. Financial and Operating Highlights

A) Month

| Financial Summary | Actual | Budget | Variation | % | 2022 | Variation | % |
|-------------------------------|--------|--------|-----------|--------|-------|-----------|--------|
| <u>Values in US\$ Million</u> | | | | | | | |
| Revenues | 18.7 | 26.7 | (8.0) | -30.0% | 15.9 | 2.8 | 17.6% |
| Variable costs | 13.2 | 21.6 | (8.4) | -39.0% | 11.9 | 1.3 | 10.8% |
| Margin | 5.5 | 5.1 | 0.4 | 8.1% | 4.0 | 1.5 | 37.9% |
| EBITDA | 3.0 | 2.9 | 0.0 | 1.0% | 2.5 | 0.5 | 21.1% |
| Net Income | 0.8 | 1.2 | (0.4) | -32.2% | 1.3 | (0.4) | -33.9% |
| Operational Data | Actual | Budget | Variation | % | 2022 | Variation | % |
| <u>Energy Balance (GWh)</u> | | | | | | | |
| Sales | 176.8 | 165.2 | 11.6 | 7.0% | 123.2 | 53.6 | 43.5% |
| Invoiced Capacity (MW-mo) | 215.5 | 216.3 | (0.8) | -0.4% | 212.6 | 2.8 | 1.3% |
| <u>Prices (US\$/MWh)</u> | | | | | | | |
| Average sales price | 89.2 | 128.4 | (39.2) | -30.6% | 107.2 | (18.0) | -16.8% |
| Capacity (\$/MW-mo) | 9,899 | 9,864 | 35 | 0.4% | 9,796 | 103 | 1.1% |
| Generation fuel cost | 70.3 | 121.8 | (51.6) | -42.3% | 88.3 | (18.0) | -20.4% |
| Energy Margin | 18.9 | 6.6 | 12.3 | 188.2% | 18.9 | 0.0 | 0.1% |
| EBITDA Margin | 16.8 | 17.8 | (1.0) | -5.6% | 20.0 | (3.1) | -15.6% |
| <u>Fuel (LNG)</u> | | | | | | | |
| MMBTU consumption | 1,449 | 1,347 | 102 | 7.6% | 1,004 | 444.8 | 44.3% |
| Heat Rate | 8,195 | 8,153 | 42 | 0.5% | 8,150 | 45.0 | 0.6% |
| Henry Hub | 2.4 | 6.6 | (4.2) | -63.3% | 4.6 | (2.1) | -46.9% |

B) YTD

| Financial Summary | Actual | Budget | Variation | % | 2022 | Variation | % |
|-------------------------------|--------|--------|-----------|--------|-------|-----------|--------|
| <u>Values in US\$ Million</u> | | | | | | | |
| Revenues | 53.0 | 68.2 | (15.2) | -22.3% | 43.0 | 10.0 | 23.4% |
| Variable costs | 39.5 | 54.0 | (14.5) | -26.8% | 30.9 | 8.6 | 27.8% |
| Margin | 13.5 | 14.2 | (0.8) | -5.3% | 12.0 | 1.5 | 12.1% |
| EBITDA | 8.1 | 9.3 | (1.2) | -13.0% | 7.2 | 0.9 | 11.9% |
| Net Income | 2.6 | 4.0 | (1.4) | -34.3% | 3.8 | (1.2) | -32.0% |
| Operational Data | Actual | Budget | Variation | % | 2022 | Variation | % |
| <u>Energy Balance (GWh)</u> | | | | | | | |
| Sales | 439.5 | 436.3 | 3.2 | 0.7% | 329 | 110.7 | 33.7% |
| Invoiced Capacity (MW-mo) | 216.6 | 216.3 | 0.3 | 0.1% | 216 | 0.8 | 0.4% |
| <u>Prices (US\$/MWh)</u> | | | | | | | |
| Average sales price | 101.8 | 127.5 | (25.7) | -20.2% | 104.4 | (2.6) | -2.5% |
| Capacity (\$/MW-mo) | 9,837 | 9,849 | (13) | -0.1% | 9,715 | 122 | 1.3% |
| Generation fuel cost | 84.8 | 115.0 | (30.2) | -26.3% | 86.3 | (1.5) | -1.7% |
| Energy Margin | 17.0 | 12.5 | 4.5 | 35.7% | 18.1 | (1.1) | -6.0% |
| EBITDA Margin | 18.3 | 21.2 | (2.9) | -13.6% | 21.9 | (3.6) | -16.3% |
| <u>Fuel (LNG)</u> | | | | | | | |
| MMBTU consumption | 3,609 | 3,553 | 56 | 1.6% | 2,690 | 919 | 34.2% |
| Heat Rate | 8,211 | 8,144 | 68 | 0.8% | 8,183 | 29 | 0.4% |
| Henry Hub | 4.0 | 6.5 | (2.5) | -38.4% | 4.3 | (0.3) | -6.3% |

II. Current Month Income Statement vs Budget and vs Prior Year

| P&L US\$000 | MONTH | | | | | | |
|-----------------------------|-----------------|-----------------|----------------|-------------|-----------------|----------------|------------|
| | Actual | Budget | Variation | Var (%) | Prior year | Variation | Var (%) |
| Revenues | | | | | | | |
| Energy | 15,766 | 21,211 | (5,445) | -26% | 13,204 | 2,562 | 19% |
| Capacity | 2,158 | 2,109 | 49 | 2% | 2,109 | 49 | 2% |
| Commercial Revenues | 730 | 1,315 | (585) | -45% | 519 | 210 | 40% |
| Other | - | 2,029 | (2,029) | -100% | 26 | (26) | -100% |
| Total Revenues | 18,653 | 26,664 | (8,010) | -30% | 15,858 | 2,795 | 18% |
| Variable Costs | | | | | | | |
| Fuel | (12,423) | (20,128) | 7,705 | -38% | (10,878) | (1,545) | 14% |
| Commercial Costs | (731) | (1,447) | 716 | -50% | (992) | 261 | -26% |
| Total Variable Costs | (13,154) | (21,575) | 8,421 | -39% | (11,870) | (1,284) | 11% |
| Variable Margin | 5,500 | 5,089 | 410 | 8% | 3,988 | 1,511 | 38% |
| Labor Cost | | | | | | | |
| Plants O&M | (212) | (229) | 17 | -7% | (161) | (52) | 32% |
| Head Office | (141) | (151) | 10 | -6% | (126) | (16) | 13% |
| Total Labor Costs | (354) | (380) | 27 | -7% | (286) | (67) | 24% |
| Plant O&M | | | | | | | |
| Repair & Maintenance Grals | (1,080) | (842) | (238) | 28% | (283) | (797) | 282% |
| Other Expenses | (166) | (257) | 90 | -35% | (346) | 180 | -52% |
| Total O&M | (1,246) | (1,098) | (148) | 13% | (629) | (617) | 98% |
| Head Office G&A | | | | | | | |
| Office Operation Costs | (232) | (176) | (56) | 32% | (111) | (120) | 108% |
| Professional Services | (421) | (218) | (203) | 93% | (247) | (174) | 70% |
| Insurance | (269) | (268) | (0) | 0% | (255) | (14) | 5% |
| Total Office G&A | (922) | (662) | (260) | 39% | (614) | (308) | 50% |
| Total Fixed Costs | (2,522) | (2,141) | (381) | 18% | (1,529) | (993) | 65% |
| EBITDA | 2,978 | 2,949 | 29 | 1% | 2,459 | 519 | 21% |
| D&A | (831) | (828) | (3) | 0% | (873) | 42 | -5% |
| Net Interest Expense | (366) | (355) | (12) | 3% | (103) | (263) | 255% |
| Other (Income) Expense | 48 | 84 | (36) | -42% | 146 | (97) | -67% |
| Income before taxes | 1,828 | 1,850 | (21) | -1% | 1,629 | 200 | 12% |
| Income Tax | (1,001) | (629) | (371) | -59% | (377) | (623) | -165% |
| Net income | 828 | 1,220 | (392) | -32% | 1,252 | (424) | 34% |

III. YTD Income Statement vs Budget and vs Prior Year

| P&L US\$000 | Year-to-date | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-------------|-----------------|----------------|------------|
| | Actual | Budget | Variation | Var (%) | Prior year | Variation | Var (%) |
| Revenues | | | | | | | |
| Energy | 44,737 | 55,647 | (10,910) | -20% | 34,307 | 10,430 | 30% |
| Capacity | 6,333 | 6,318 | 15 | 0% | 6,597 | (265) | -4% |
| Commercial Revenues | 1,936 | 3,429 | (1,493) | -44% | 1,722 | 214 | 12% |
| Other | - | 2,821 | (2,821) | -100% | 332 | (332) | -100% |
| Total Revenues | 53,006 | 68,215 | (15,210) | -22% | 42,957 | 10,048 | 23% |
| Variable Costs | | | | | | | |
| Fuel | (37,265) | (50,181) | 12,916 | -26% | (28,363) | (8,902) | 31% |
| Commercial Costs | (2,262) | (3,800) | 1,538 | -40% | (2,569) | 307 | -12% |
| Total Variable Costs | (39,527) | (53,981) | 14,454 | -27% | (30,932) | (8,594) | 28% |
| Variable Margin | 13,479 | 14,235 | (756) | -5% | 12,025 | 1,454 | 12% |
| Labor Cost | | | | | | | |
| Plants O&M | (580) | (689) | 109 | -16% | (534) | (46) | 9% |
| Head Office | (473) | (453) | (19) | 4% | (414) | (59) | 14% |
| Total Labor Costs | (1,053) | (1,143) | 90 | -8% | (947) | (105) | 11% |
| Plant O&M | | | | | | | |
| Repair & Maintenance Grals | (1,227) | (1,334) | 106 | -8% | (1,129) | (99) | 9% |
| Other Expenses | (753) | (617) | (136) | 22% | (993) | 240 | -24% |
| Total O&M | (1,981) | (1,951) | (30) | 2% | (2,122) | 141 | -7% |
| Head Office G&A | | | | | | | |
| Office Operation Costs | (470) | (442) | (28) | 6% | (364) | (105) | 29% |
| Professional Services | (1,139) | (639) | (500) | 78% | (640) | (499) | 78% |
| Insurance | (780) | (805) | 25 | -3% | (754) | (26) | 3% |
| Total Office G&A | (2,389) | (1,886) | (503) | 27% | (1,758) | (631) | 36% |
| Total Fixed Costs | (5,422) | (4,980) | (443) | 9% | (4,828) | (595) | 12% |
| EBITDA | 8,056 | 9,255 | (1,199) | -13% | 7,197 | 859 | 12% |
| D&A | (2,493) | (2,484) | (9) | 0% | (2,612) | 119 | -5% |
| Net Interest Expense | (871) | (1,064) | 194 | -18% | (220) | (650) | 295% |
| Other (Income) Expense | 240 | 252 | (12) | -5% | 635 | (396) | -62% |
| Income before taxes | 4,932 | 5,958 | (1,026) | -17% | 5,000 | (68) | 1% |
| Income Tax | (2,330) | (1,998) | (332) | -17% | (1,174) | (1,156) | -98% |
| Net income | 2,602 | 3,960 | (1,358) | -34% | 3,826 | (1,224) | 32% |

IV. MD&A

Key drivers for Income Statement variations vs Budget and other relevant discussions:

i. Month

- i)* Negative impact on Energy Sales affected by lower energy price (39.2 US\$/MWh less).
- ii)* US\$2.0 million less in additional gas revenues since this is expected to occur when the second tank is finished by mid-2023.
- iii)* Higher Head Office expenses mainly explained by: a) US\$197 thousand higher legal fees expenses related to the ongoing arbitration process with CDEEE; b) US\$77 thousand higher advertising and promotion expenses; partially offset by: c) US\$14 thousand lower dues and subscription expenses.
- iv)* Higher O&M fixed costs mainly due to higher gas turbine expenses related to the recognition of the deductible as an expense for unit 10.

ii. Year-to-date

- i)* Negative impact on Energy Sales affected by lower energy price (25.7 US\$/MWh less).
- ii)* US\$2.8 million less in additional gas revenues since this is expected to occur when the second tank is finished by mid-2023.
- iii)* Higher Head Office expenses mainly explained by: a) US\$487 thousand higher legal fees expenses related to the ongoing arbitration process with CDEEE; b) US\$75 thousand higher advertising and promotion expenses; partially offset by: c) US\$61 thousand lower professional dues expenses.

Major and Minor Maintenances Schedule + EOH Report

| Units | Budgeted Major Maintenances (US\$000) | | | | | | | | | | | |
|-------|---------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 |
| 10 | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | - | - | - | - | - | - | - | - | 13,034 | - | - | - |
| 30 | - | - | - | - | - | - | - | - | - | - | - | - |

| Plant O&M | Performed Major and Minor Maintenances (US\$000) | | | | | | | | | | | |
|-----------|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 |
| 10 | - | - | - | | | | | | | | | |
| 20 | - | - | - | | | | | | | | | |
| 30 | - | - | - | | | | | | | | | |

The Long-Term Service Program with Siemens contemplates that Major Inspection Scheduled Outage of all units shall take place every 25,000 EOHs at a rate of 255.2 US\$ per EOH (298.7 US\$ per EOH indexed for 2023). EOHs shall be prepaid and expensed when the Major Inspection is performed. The table below reflects the monthly and accumulated EOHs per unit, the monthly payment for each unit and the cumulative prepayment for the current year.

| US\$000 | EOH Month | EOH Accum YTD | EOH Accum since last MM. | US\$ Payment Month | US\$ Payment Accum YTD | US\$ Payment since last MM. |
|--------------|-----------|------------------|-----------------------------|-----------------------|---------------------------|--------------------------------|
| Consumed EOH | | | | | | |
| Energas 10 | 760 | 1,612 | 11,113 | 225 | 477 | 3,231 |
| Energas 20 | 744 | 2,089 | 23,320 | 220 | 618 | 6,737 |
| Energas 30 | 1,085 | 2,931 | 13,549 | 321 | 867 | 3,962 |
| Total | 2,589 | 6,632 | 47,982 | 766 | 1,962 | 13,930 |

V. Balance Sheet

| Balance Sheet (US\$000) | Mar-23 | Dec-22 |
|-------------------------------------|----------------|----------------|
| Assets | | |
| Cash and Cash Equivalents | 25,475 | 41,299 |
| Short-term Investments | - | 715 |
| Accounts Receivable ¹ | 82,726 | 64,811 |
| Inventory | 26,107 | 32,675 |
| Prepaid Expenses | 11,180 | 1,903 |
| Deferred Income Tax (Asset) | 3,254 | 3,810 |
| Total Current Assets | 148,741 | 145,214 |
| Net PPE | 99,133 | 101,593 |
| Deferred Financing Cost | 243 | 260 |
| Other Assets ² | 29,127 | 14,525 |
| Total Fixed Assets | 128,503 | 116,377 |
| Total Assets | 277,243 | 261,591 |
| Liabilities and Equity | | |
| Current Portion of Long Term Debt | 3,342 | 4,456 |
| Revolving Credit Loan Payable | 39,300 | 32,500 |
| Accounts Payable | 32,660 | 7,493 |
| Deferred Income Tax | 22,500 | 19,241 |
| Other Current Liabilities | 5,302 | 9,376 |
| Total Current Liabilities | 103,105 | 73,066 |
| Long Term Debt | 23,860 | 23,860 |
| Total Long-Term Liabilities | 23,860 | 23,860 |
| Total Liabilities | 126,965 | 96,926 |
| Shareholders' Equity | 76,942 | 76,942 |
| Retained Earnings | 73,336 | 87,724 |
| Total shareholders' equity | 150,278 | 164,666 |
| Total Liabilities and Equity | 277,243 | 261,591 |

¹Includes anticipated payments of Income Taxes for US\$1.9MM and Tax Claim to the CDEE for US\$17.1MM due to change in law. US\$47.8 million AR from CDEE equivalent to 2.7 months based on current month's invoice. US\$15.9MM from LNG prepayment.

²Includes LTSP Advance Prepayment for US\$15.1MM (US\$13.9MM in prepayment parts and US\$1.1MM in advance payments).

Debt

| Type of Borrowing | Issuance Date | Maturity Date | Issued Amount | Outstanding amount as of 03/31/2023 | Outstanding amount as of 12/31/2022 | Rate | Rate Type |
|-------------------|---------------|---------------|---------------|--|--|-------|-----------|
| Bank Borrowing | 2019 | 2027 | 35,000 | 27,202 | 28,316 | 7.63% | Float |
| Credit Line | 2020 | 2023 | 6,500 | 6,500 | 6,500 | 6.82% | Float |
| Credit Line | 2020 | 2023 | 6,000 | 6,000 | 6,000 | 6.82% | Float |
| Credit Line | 2020 | 2023 | 20,000 | 20,000 | 20,000 | 6.93% | Float |
| Credit Line | 2023 | 2023 | 6,800 | 6,800 | - | 6.03% | Float |

VI. Cash Flow

| Cash Flow (US\$000) | Jan-23 | Feb-23 | Mar-23 | 2023 YTD | Budget YTD |
|--|-----------------|-----------------|----------------|-----------------|----------------|
| Income before tax | 1,687 | 1,416 | 1,828 | 4,932 | 5,958 |
| Adjustments to conciliate the net income to the net cash | | | | | |
| Depreciation and amortization | 831 | 831 | 831 | 2,493 | 2,484 |
| (Increase) decrease in other assets | (1,469) | (12,624) | (105) | (14,198) | - |
| Net change in working capital | 10,658 | (430) | (8,997) | 1,231 | (14,981) |
| Net cash provided by operating activities | 11,707 | (10,806) | (6,442) | (5,542) | (6,539) |
| Acquisition/sale of property, plant and equipment | (1) | - | (15) | (17) | - |
| Short-term investments | 4 | (13) | 724 | 715 | - |
| Net cash used in investing activities | 3 | (13) | 708 | 698 | - |
| Revolving Credit Line ¹ | - | 6,800 | - | 6,800 | - |
| Proceeds/Payment of debt | - | - | (1,114) | (1,114) | (1,114) |
| Dividends paid in cash ² | (16,667) | - | - | (16,667) | - |
| Net cash (used in) provided by financing activities | (16,667) | 6,800 | (1,114) | (10,981) | (1,114) |
| Net Decrease (Increase) in cash during the month | (4,957) | (4,020) | (6,848) | (15,824) | (7,653) |
| Cash and cash equivalents at the beginning of the period | 41,299 | 36,342 | 32,323 | 41,299 | 32,786 |
| Cash and cash equivalents at the end of the month | 36,342 | 32,323 | 25,475 | 25,475 | 25,133 |

¹Scotiabank credit line of US\$6.8 million.

²Dividends paid to InterEnergy, CEPM, Inalla and Enerla according to their share.